# 13<sup>TH</sup> ANNUAL REPORT 2017 - 2018



PECOS HOTELS AND PUBS LTD

### **CORPORATE INFORMATION**

### **BOARD OF DIRECTORS**

Mr. Collin Richard Timms Chairman & Managing Director

Mr. Liam Norman Timms Whole-time Director

Mr. Jimmy Kuruvila Executive Director

Ms. Olinda Timms Non-Executive Director

Ms. Nina Nayar Non-Executive Independent Director

Mr. Lloyd John Pereira Non-Executive Independent Director

Mr. Koilpillai Joseph Davaraj Non-Executive Independent Director

### **CHIEF FINANCIAL OFFICER**

Mr. Shailesh B. M.

#### **COMPANY SECRETARY AND COMPLIANCE OFFICER**

Mr. Kiran P George (up to 16th April 2018)

Ms. Mala Poddar (with effect from 16th April 2018)

#### **COMMITTEES**

### 1. Audit Committee

Mr. Lloyd John Pereira : Chairman

Mr. Koilpillai Joseph Davaraj: Member

Mr. Collin Richard Timms : Member

### 2. Nomination & Remuneration Committee

Ms. Nina Nayar : Chairman

Mr. Koilpillai Joseph Davaraj : Member

Mr. Lloyd John Pereira : Member

# 3. Stakeholders Relationship Committee

Mr. Koilpillai Joseph Davaraj : Chairman

Mr. Lloyd John Pereira : Member

Mr. Liam Timms : Member

### **OTHER INFORMATION**

# **REGISTERED OFFICE**

# 34, Rest House Road,

Bengaluru - 560 001

### **CORPORATE OFFICE**

No. 139, 2nd Floor,

Guardian House, Infantry Road,

Bengaluru - 560 001

### **BANKERS**

Guardian Souharda Sahakari Bank Niyamita

# **LISTING:**

BSE Limited-SME Platform

Phiroze Jeejeebhoy Towers

Dalal Street

Mumbai- 400001

### **STATUTORY AUDITORS**

Balakrishna Consulting LLP Chartered Accountants #24, Comfort Towers, 3rd Floor, Wilson Garden 10<sup>th</sup> Cross, Bangalore -27

# **REGISTRAR AND TRANSFER AGENT**

Link Intime India Private Limited

C-101, 247 Park,

L.B.S. Marg, Vikhroli (West)

Mumbai – 400 083

Tel No : +91 22 49186270 Fax: +91 22 49186060

E-mail id : rnt.helpdesk@linkintime.co.in

Website : <u>www.linkintime.co.in</u>

# **Contact Details for Investors:**

Ms. Mala Poddar

**Company Secretary and Compliance Officer** 

No. 139, 2nd Floor,

Guardian House (Gurumurthy Bhavan)

Infantry Road,

Bengaluru - 560001

Telephone: (080) 25580971

Mail Id:pecoscs2005@gmail.com

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### LETTER TO SHAREHOLDERS

Dear Shareholders,

It gives me immense pleasure to place before you the 13th Annual Report of Pecos Hotels and Pubs Limited. Despite many challenges in the Food and Beverage industry, your Company has still managed to close the financial Year on a positive note. The difficult period, from July 2017 until October 2017, though adversely impacted the performance of the company, is now well and truly behind us.

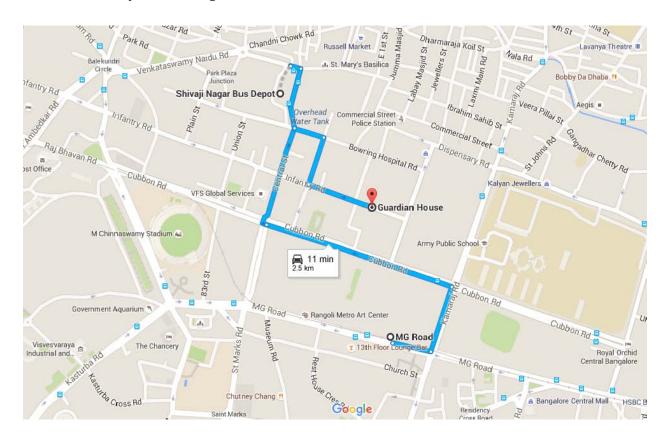
The Management remains optimistic about the prospects for the Financial Year 18-19. The positive effects of introduction of technology, system, processes and highly skilled Management Executives, We believe is begin to show results.

I wish to record my deep appreciation for all our stakeholders who include our staff Consultants, vendors and suppliers who have stood by us through the years, especially in the difficult year gone by.

Yours Sincerely Collin Richard Timms Managing Director

# **ROUTE MAP**

**Venue:** 139, 2<sup>nd</sup> Floor, Guardian House (Gurumurthy Bhavan), Infantry Road, Bengaluru – 560001.



Landmark: Safina Plaza

Distance from Shivaji Nagar Bus Stand: 800m

Distance from M.G. Road Metro Station: 2.5 km

#### NOTICE CONVENING ANNUAL GENERAL MEETING

Notice is hereby given that **Thirteenth Annual General Meeting** of the Members of **Pecos Hotels and Pubs Limited** will be held on **Monday**, the **24**<sup>th</sup> day of **September**, **2018** at **11:00 A. M.** at **No. 139**, **2**<sup>nd</sup> **Floor**, **Guardian House (Gurumurthy Bhavan)**, **Infantry Road**, **Bengaluru – 560001** to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the Audited Balance Sheet as at **March 31, 2018** and Statement of Profit and Loss Account for the Financial Period ended as on that date along with the Directors Report and Auditors Report thereon.
- 2. To declare Dividend on Equity Shares as recommended by the Board of Directors for the Financial Year 2017-18.
- 3. To appoint Director in place of Mr. Liam Timms, who retires by rotation and being eligible offers himself for re-appointment, approved by Nomination and Remuneration Committee and Board of Directors.
- 4.. Re-Appointment of Auditors:

To consider and if thought fit to pass with or without modification(s) the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Section 139 and all other applicable provisions, if any, of the Companies Act, 2013, and the rules framed there under, as amended from time to time, the Company hereby ratifies the appointment of M/s Balakrishna Consulting LLP, Chartered Accountants (Firm Regn. No. 004610S) as Auditors of the Company to hold office from the conclusion of this Annual General Meeting till the conclusion of the next Annual General Meeting of the Company at such terms and remuneration as may be agreed upon between the Audit Committee/ Board of Directors of the Company and the Auditors."

#### **SPECIAL BUSINESS**

# 5. Appointment of Mr. Jimmy Kuruvila as a Director of the company.

To consider and if thought fit to pass with or without modification(s) the following resolution as an Ordinary Resolution;

Resolved That Mr. Jimmy Kuruvila (07127949) who was appointed by the Board of Directors as an Additional director of the company, on the recommendation of Nomination and Remuneration committee, with effect from August 18<sup>th</sup> 2018 and who holds office up to the date of this Annual General Meeting of the Company be and is hereby appointed a Director of the Company."

# **6.** Appointment of Mr. Jimmy Kuruvila as an Executive Director of the Company:

To consider and if thought fit to pass with or without modification(s) the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Sections 196, 197 and other applicable provisions, if any, of the Companies Act, 2013 ("Act"), as amended or re-enacted from time to time, read with Schedule V to the Act, the Company hereby approves the appointment and terms of remuneration of Mr. Jimmy Kuruvila (DIN 07127949) as an Executive Director of the Company for a period of Five years with effect from August 18th, 2018 upon the terms and conditions set out in the Explanatory Statement annexed to the Notice convening this Annual General Meeting, (including the remuneration to be paid in the event of loss or inadequacy of profits in any financial year during the tenure of his appointment), with authority to the Board of Directors or Committee of the Company to alter and vary the terms and conditions of the said appointment in such manner as may be agreed to between the Board of Directors and Mr. Jimmy Kuruvila

"RESOLVED FURTHER THAT the Board or a Committee thereof be and is hereby Authorized to take such steps as may be necessary, proper and expedient to give effect to this resolution."

By Order of the Board of Directors For Pecos Hotels and Pubs Limited

Date: 18.8.18 Mala Poddar Place: Bengaluru Company Secretary

### **NOTES:**

The Explanatory Statement pursuant to sub-section (1) of Section 102 of the Companies Act, 2013 in respect of the Special Business is annexed hereto and forms part of the Notice.

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLE TO APPOINT A PROXY TO ATTEND AND VOTE FOR HIS/ HER BEHALF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY.
- 2. The instrument of Proxy, in order to be effective, should be deposited at the Corporate Office of the Company, duly completed and signed, not later than 48 hours before the commencement of the Meeting. A proxy form is annexed to this report.
- 3. A Person can act as Proxy on behalf of members not exceeding fifty and holding in the aggregate not more than ten percent of the total share capital of the Company carrying voting rights. Further, a member holding more than ten percent of the total Share Capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as proxy for any other person or member.
- 4. Corporate members intending to send their authorized representatives to attend the meeting are requested to send a certified copy of the Board Resolution authorizing their representative to attend and vote on their behalf at the meeting.
- 5. The Register of Members and Transfer Books of the Company will remain closed from Friday 21st, September to Monday 24th September, 2018 (both days inclusive)
- **6.** Members holding shares in physical form are requested to consider converting their holdings to dematerialized form to eliminate all risks associated with physical shares. Members can contact the Company's Registrar and Transfer Agent for assistance in this regard.
- 7. In case of joint holders attending the AGM, the Member whose name appears as the first holder in the order of names as per the Register of Members of the Company will be entitled to vote.
- 8. Members holding shares in electronic mode are requested to intimate all changes pertaining to their registered email id, bank details, mandates, nominations, etc. to their Depository Participants. Changes intimated to the Depository Participants will then be automatically reflected in the Company's record which will help the Company and its

Registrar and Transfer Agents, M/s Link Intime (India) Private Limited to provide efficient and better service to the Members. Members holding shares in Physical form are requested to intimate such changes to M/s Link Intime (India) Private Limited. The Securities and Exchange Board of India ("SEBI") has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore requested to submit the PAN to their depository participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN details to Registrar and Transfer Agent.

- 9. Members desiring any information relating to the accounts are requested to write to the Company at an early date so as to enable the Management to keep the information ready at the meeting.
- 10. Members are requested to bring their copies of the Annual Report to the Meeting.
- 11. The Ministry of Corporate Affairs has taken a Green Initiative in Corporate Governance by issuing circulars allowing paperless compliances by companies through electronic mode. Further, in line with recent circular issued by the Securities Exchange Board of India (SEBI) and consequent changes in the listing agreement, the Notice of the AGM along with the Annual Report 2017-18 is being sent by electronic mode to those Members whose e-mail addresses are registered with the Company/ Depositories, unless any Member has requested for a physical copy of the same. For Members who have not registered their e-mail addresses, physical copies are being sent by the permitted mode. Members may note that this Notice and the Annual Report 2017-18 will also be available on the Company's website viz. <a href="https://www.pecospub.com">www.pecospub.com</a>.
- 12. The route map showing directions to reach the venue of the Meeting is annexed.
- 13. As per Notification issued by Ministry of Corporate Affairs, with reference to the Companies (Management and Administration) Rules, 2014, Companies covered under Chapter XB and Chapter XC as per SEBI (ICDR) Regulations, 2009 will be exempted from E-Voting provisions. Also, no such provision is available in SME Equity Listing Agreement. Company is covered under Chapter XB as it is a SME Company and listed on SME platform of BSE Limited. Therefore Company is not providing E-Voting facility to its shareholders.
- 14. Members, Proxies and Authorized Representatives are requested to bring to the meeting, the Attendance Slip enclosed herewith, duly completed and signed, mentioning therein details of their DP ID and Client ID / Folio No.
- 15. Members eligible to receive dividend, if declared at the ensuing Annual General Meeting ("AGM") for the year ended March 31, 2018, will be paid to those Members whose names appear in the Register of Members of the Company at the end of business hours on

Thursday, September  $20^{th}$ , 2018 after giving effect to all valid share transfers in physical/Demat mode lodged with the Company / RTA on or before Thursday, September  $20^{th}$ , 2018

- 16. Members are informed that once the unclaimed / unpaid dividend is transferred to the designated account of IEPF and shares are transferred to the Demat Account of the IEPF Authority, no claim shall lie against the Company in respect of such dividend / shares.
- 17. The final dividend for the year ended  $31^{\rm st}$  March 2018 will be paid within prescribed limit i.e within one month of declaration of such Dividend to the shareholders whose names appear on the record date i.e  $20^{\rm th}$  September 2018.

# EXPLANATORY STATEMENT PURSUANT TO SECTION 102 (1) OF THE COMPANIES ACT, 2013

#### **ITEM NO. 5 & 6:**

The Board of Directors of the Company at their meeting held on August 18, 2018, subject to approval of members, appointed Mr. Jimmy Kuruvila (DIN 07127949) as an Additional Director of the Company on the remuneration and other terms and conditions of appointment as recommended by Nomination and Remuneration Committee of the Board. Pursuant to the Provision of section 160 (1) of the Companies Act, 2013, the tenure of Mr. Jimmy Kuruvila as an Additional Director expires at the date of this Annual General Meeting. The Board also appointed Mr. Kuruvila as an Executive Director of the Company for a period of 5 years w.e.f. August 18, 2018.

Mr. Jimmy Kuruvila is not disqualified from being appointed as a Director in terms of Section 164 of the Companies act, 2013 and has given his consent to act as Director of the Company.

### The brief profile of Mr. Jimmy Kuruvila is given below:

Mr. *Jimmy Kuruvila* holds a Diploma in Hotel Management & Catering technology, from IHM ,Ahmedabad, Gujarat. A passionate hotelier and was at various operational & management positions with top hotel companies like the Leela Palace, Taj, IHG & Hilton spearheading customer service operations & sales.

A highly skilled professional with expertise in strategic planning, execution, team building, operations & vendor management.

More than 18 years' experience in general and technical project management, training &development of Human resources in the hospitality industry.

Proven capability of nurturing & developing new customers through networking & socializing.

Conceptualizing & executing events for marketing & showcasing products for high visibility.

#### Remuneration:

# (A) In case of adequate profits;

Not exceeding 10% of the net profits of the company calculated as per Section 198 of the Companies Act,2013 and payable by way of salary /Allowances/other perquisites /benefits and /or commission, payable to all such directors as determined by the board of directors and /or Nomination and Remuneration Committee from time to time. perquisites; bonus; allowances etc. as may be determined by the Board from time to time.

#### Minimum Remuneration:

Notwithstanding anything to the contrary herein contained, where in any financial year during the tenure of the Executive Director, the Company has no profits or its profits are inadequate, the Company will pay to the Executive Director remuneration by way of Salary, Benefits, Perquisites and Allowances, and Incentive Remuneration as specified above, subject to further approvals as required under Schedule V of the Companies Act, 2013, or any modification(s) thereto.

Except Mr. Jimmy Kuruvila, being an appointee, none of the Director, Key Managerial Personnel of the Company or their relatives is concerned or interested in the resolution at Item No. 5 & 6 of the accompanying Notice.

Mr. Jimmy Kuruvila is not related to any other director of the Company.

By Order of the Board of Directors For Pecos Hotels and Pubs Limited

Date:18.08.2018 Place: Bengaluru

Mala Poddar

**Company Secretary** 

# <u>Details of Directors seeking appointment/re-appointment at the Annual</u> <u>General Meeting</u>

Name of Director	Mr. Liam Timms	Mr. Jimmy Kuruvila	
DIN	06453032	07127949	
Date of Birth	01/01/1990	11/10/1977	
Date of Appointment	19/01/2013	18/08/2018	
Expertise in Specific Functional Areas	<ul> <li>Business         Development         Operational Audit and quality     </li> </ul>	<ul> <li>Hotel         Management</li> <li>Food &amp; Beverage         Operations</li> <li>Business         Administration</li> </ul>	
Qualification	Bachelor of Science in International Business (University of Colorado, USA)	Diploma in Hotel     Management &     Catering     technology	
No. of shares held in the Company	1	NIL	
Directorship held in other Public companies	YES	NA	
Membership/ Chairmanships of Committees of other Public Company (includes only Audit Committee and Shareholders Relationship Committee)	NA	NA	

Except Mr. Collin Richard Timms, Ms. Olinda Timms and Mr. Liam Norman Timms, none of the Directors and Key Managerial Personnel of the Company and their relatives are concerned or interested.

# **DIRECTORS' REPORT**

Dear Members,

Your Directors are pleased to present the **13**<sup>th</sup> **Annual Report** and the Company's Audited Accounts for the Financial Year ended **March 31, 2018**.

#### 1. FINANCIAL RESULTS:

(₹ in lakhs)

Particulars	2017-2018	2016-17
Revenue from Operations	663.68	517.97
Other Income	.98	43.43
Total Revenue	664.66	561.40
Less: Total Expenses	636.60	513.28
Profit before tax	28.07	48.12
Tax Expenses	12.03	15.20
Profit after tax	16.04	32.92
Earning per equity share- Basic & Diluted	1.22	2.51

#### 2. DIVIDEND:

The Management is happy to announce a modest Dividend of 0 .40 paisa per share i.e 4% on shares of face value of Rs 10 Each.

#### 3. REVIEW OF OPERATIONS:

During the year under review, Revenue from Operations of the Company was ₹ 663.68 Lakhs as compared to ₹ 517.97 Lakhs in the corresponding previous year. The Company earned a profit after tax of ₹ **16.04** lakhs as compared to ₹ 32.92 lakhs in the previous year. The Company's reserve and surplus increased from ₹ 246.08 Lakhs to ₹ 262.11 Lakhs.

#### 4. **DEPOSITS**:

Your Company has not accepted any deposits within the meaning of section 73 of the Companies, 2013 and the Companies (Acceptance of Deposits) Rules, 2014.

#### 5. SHARE CAPITAL:

At present, the Company has only one class of shares – equity shares with face value of Rs. 10 each. The paid up share capital of the Company is Rs. 130.99 Lacs. Divided into 13,09,875 equity shares of Rs. 10/- each

During the year under review, the Company has not issued shares with differential voting rights nor granted stock options nor sweat equity.

# **6.** SUBSIDIARIES/JOINT VENTURES/ASSOCIATES:

As on date the Company does not have any subsidiary, joint venture or associate company.

#### 7. CHANGES IN NATURE OF BUSINESS:

There is no significant change made in the nature of the company during the financial year.

# 8. PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS MADE UNDER SECTION 186 OF THE COMPANIES ACT, 2013:

Details of Loans, guarantees or Investments, if any, covered under the provision of Section 186 of the Companies Act, 2013 are given in the notes to the Financial Statements.

#### 9. DETAILS OF SIGNIFICANT AND MATERIAL ORDERS:

No such orders have been passed by the Regulators/ Courts or Tribunals which can impact the going concern status and company's operation in future.

# **10.** DETAILS OF ENERGY TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO:

### (a) Conservation of Energy:

The Company requires energy for the purpose of general lighting, adequate measures for the conservation of energy are being undertaken by the Company through the exercise of general checks and controls.

### (b) Research and Development:

The company has made efforts to develop food preparation practices that minimize the use of energy

# (c) Technology Absorption, Adaption and Innovation:

#### (i) Efforts made:

The company has implemented food preparation techniques of the highest standard and proper storage facility to control the wastage of raw materials and semi prepared food and also efforts are made to develop the process that reduce energy consumptions.

# (ii) Benefits derived as a result of above efforts:

The above efforts resulted in client enjoying a better quality product that is delivered to them quicker and also resulted in reduction of cost of production and enhancing higher margin.

# (d) Foreign Exchange Earnings and outgo:

Your company does not have any foreign exchange earnings and outgo during the year under review.

#### 11. EXTRACTS OF ANNUAL RETURN:

The extracts of Annual Return to the provisions of Section 92 read with Rule 12 of the Companies (Management and Administration) Rules, 2014, in MGT-9 is attached herewith as **Annexure I.** 

#### **12. RISK MANAGEMENT:**

The Company has established a well-defined process of risk management, wherein the identification, analysis and assessment of the various risks, measuring of the probable impact of such risks, formulation of risk mitigation strategy and implementation of the same takes place in a structured manner. Though the various risks associated with the business cannot be eliminated completely, all efforts are made to minimize the impact of such risks on the operations of the Company. In the opinion of the Board there are no risks which would threaten the existence of the Company.

#### 13. DIRECTORS AND KEY MANAGERIAL PERSONNEL:

The Board of Directors of your Company has varied executive and non-executive directors including Independent Directors who have wide and varied experience in different disciplines of corporate functioning.

In accordance with the provisions of Section 152 of the Companies Act, 2013 and Articles of Association of the Company, Mr. Liam Timms (DIN: **06453032**) retires by rotation at the ensuing Annual General Meeting and being eligible in terms of Section 164 of the Act offers himself for re-appointment.

Mr. Kiran P George, Company Secretary & Compliance Officer of the Company has resigned with effect from 16<sup>th</sup> April 2018. The Board placed on record its appreciation for the assistance and guidance provided by Mr. Kiran P George during his tenure as the Company Secretary & Compliance Officer of the Company.

The Board has appointed Ms. Mala Poddar as Company Secretary and Compliance Officer of the Company w.e.f. 16<sup>th</sup> April, 2018.

Mr. Jimmy Kuruvila was appointed as an Additional Executive Director of the company with effect from 18<sup>th</sup> August 2018 for a period of five years subject to the approval of shareholders at the ensuing Annual General Meeting. The resolutions seeking approval of the Members for the appointment of Mr. Jimmy Kuruvila have been incorporated in the notice of the forthcoming Annual General Meeting of the Company along with brief details about him.

As required under Section 203 of the Companies Act, 2013, the Company has, Mr. Collin Richard Timms, Managing Director, Mr. Liam Norman Timms, Whole-time Director Mr. Shailesh B. M., Chief Financial Officer and Ms. Mala Poddar as Company Secretary under Key Managerial Personnel of the Company.

#### **14. DECLARATION BY INDEPENDENT DIRECTORS:**

Pursuant to provisions of Section 149 of the Companies Act, 2013, Ms. Nina Nayar, Mr. Koilpillai Joseph Davaraj and Mr. Lloyd John Pereira were appointed as an Independent Directors at the Extra-ordinary General Meeting of the Company held on March 25, 2015. The terms and condition of appointment of Independent Directors are as per Schedule IV of the Companies Act, 2013. They have submitted a declaration that each of them meets the criteria of Independence as provided in Section 149(6) of the Companies Act, 2013 and there has been no change in the circumstances which may affect their status as Independent Director during the year.

#### **15.** MEETING OF BOARD OF DIRECTORS:

During the year under review, 7 Board Meetings were held. The intervening gap between the meetings was within the period prescribed under the Companies Act, 2013

SR.NO	Date on which board Meetings were
	held
1	01-April -2017
2	30-May-2017
3	12-August-2017
4	05-September-2017
5	06-October-2017
6	14-November -2017
7	03-March-2018

#### **16. DIRECTORS RESPONSIBILITY STATEMENT:**

In accordance with provisions of Section 134(5) of the Companies Act, 2013 the Board hereby submits its Responsibility Statement:

- i. In the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- ii. The directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year 31st March, 2018 and of the profit and loss of the company for that period;
- iii. The directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- iv. The directors had prepared the annual accounts on a going concern basis;
- v. The directors, in the case of a listed company, had laid down internal financial controls to be followed by the company and that such internal financial controls are adequate and were operating effectively.
- vi. The directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### 17. CORPORATE SOCIAL RESPONSIBILITY:

Since the Company's Net worth does not exceed ₹ 500 crores or the Company's turnover does not exceed ₹ 1000 crores or the Company's Net Profit does not exceed ₹ 5 Crores for any Financial Year, the provisions of section 135 of the Companies Act, 2013 are not applicable.

# **18.** PARTICULARS OF CONTRACTS OR ARRANGEMENTS MADE WITH RELATED PARTIES:

The particulars of Contracts or Arrangements made with related parties made pursuant to Section 188 of the Companies Act, 2013 is furnished in form AOC-2 is attached herewith as **Annexure II.** 

# 19. DISCLOSURE UNDER THE SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013

No cases filed during the financial year and their disposal under the Act.

#### **20.** VIGIL MECHANISM POLICY

Your Company has established a reputation for conducting business with integrity and has zero tolerance for any act /form of unethical behavior. In view of this, The Audit Committee of the Board oversees the functioning of this policy. Details of this policy is available on the company's website at www.pecospubs.com

#### 21. AUDITORS:

Pursuant to provisions of section 139 of the Companies Act, 2013 and the rules framed there under, M/s Balakrishna Consulting LLP & Co., Chartered Accountants were appointed as Statutory Auditors of the company at the Extraordinary General Meeting of the company held on 29th March 2018 subject to approval by the shareholders at the ensuing Annual General Meeting of the Company for a term of five consecutive years, subject to ratification of their appointment at every Annual General Meeting.

The resolutions seeking approval of the Members for the appointment of M/s Balakrishna Consulting LLP & Co., Chartered Accountants have been incorporated in the notice of the forthcoming Annual General Meeting of the Company under Ordinary Business category seeking Ordinary Resolution.

#### 22. AUDITORS' REPORT AND SECRETARIAL AUDITORS' REPORT

The auditors' report and secretarial auditors' report does not contain any qualifications, reservations or adverse remarks. Report of the secretarial auditor is given as an **Annexure III** which forms part of this report.

#### 23. CORPORATE GOVERNANCE

The Company has taken adequate steps to adhere to all the stipulations laid down under Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. A report on Corporate Governance included as a part of this Annual Report is given in **Annexure-IV**.

Certificate from the Practicing Company Secretary of the company confirming the compliance with the conditions of Corporate Governance as stipulated under the SME Listing Agreement and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 is attached to this Annual Report.

#### 24. MANAGEMENT DISCUSSSION AND ANALYSIS REPORT:

The Management Discussion and Analysis Report is given as an **Annexure V** which forms part of this report.

#### 25. INTERNAL FINANCIAL CONTROLS:

The Company has in place adequate internal financial controls with reference to financial statements. During the year, such controls were tested and no reportable material weakness in operation was observed.

#### **26.** BOARD EVALUATION:

The Board has carried out an evaluation of its own performance, the directors individually as well as the working of its Committees.

#### **27. USE OF PROCEEDS:**

The proceeds from the Issue of the Company stated in the Prospectus/ Offer Document has been fully utilized for the purpose for which they were raised and there is no deviation in the utilization of proceeds.

# **28.** DISCLOSURES PURSUANT TO SECTION 197 (12) OF THE COMPANIES ACT, 2013 AND THE RULES MADE THEREUNDER / PARTICULAR OF EMPLOYEES:

The information required under section 197 of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 are given below:

a. The ratio of remuneration of each director to the median remuneration of the employees of the company for the financial year:

Name of the Directors	Ratio to median remuneration
Executive Directors	
Mr. Collin Richard Timms	1.53:1
Mr. Liam Norman Timms	2.69:1

For this purpose, sitting fees paid to the directors has not been considered as Remuneration.

b. The percentage increase in remuneration of each Director, Chief Financial Officer, Chief Executive Officer, Company Secretary or Manager, if any, in the Financial Year: NIL.

Name	Designation	% Increas e/Decr ease
Mr. Collin Richard Timms	Managing Director	-
Mr. Liam Norman Timms	Wholetime director	-

- c. the percentage increase in the median remuneration of employees in the financial year: NIL
- d. the number of permanent employees on the rolls of company: 42
- e. Average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration: NIL
- f. The key parameters for any variable component of remuneration availed by the directors: Not Applicable
- g. Affirmation that the remuneration is as per the remuneration policy of the company:

The Company affirms remuneration is as per the remuneration policy of the Company.

#### **29. ACKNOWLEDGEMENT:**

The Board of Directors gratefully acknowledges the assistance and co-operation received from the Banks and all statutory and non statutory agencies for their cooperation. The Board of Directors also wish to place on record their gratitude and appreciation to the members for their trust and confidence shown in the Company.

The Board of Directors would like to especially thank all the employees of the Company for their dedication and loyalty.

For and on behalf of the Board

Collin Richard Timms Managing Director

Date: 18.08.18 Place: Bengaluru

**ANNEXURE I** 

# Form No.MGT-9

# EXTRACT OF ANNUAL RETURN AS ON THE FINANCIAL YEAR ENDED ON $31^{\text{ST}}$ MARCH, 2018

# Pursuant to section 92(3) of the Companies Act, 2013 and rule12 (1) of the Companies (Management and Administration) Rules, 2014

### I. REGISTRATION AND OTHER DETAILS:

i.	CIN	L55101KA2005PLC035603
ii.	Registration Date	14/02/2005
iii.	Name of the Company	PECOS HOTELS AND PUBS LIMITED
iv.	Category/Sub-Category of the Company	Company limited by shares Indian Non-Government Company
v.	Address of the Registered of office and contact details	# 34, Rest House Road, Bangalore, Karnataka- 560001
vi.	Whether listed company	Yes
vii.	Name, Address and Contact details of Registrar and Transfer Agent, if any	Link Intime India Private Limited C-101, 247 Park, L.B.S. Marg, Vikhroli (West), Mumbai – 400 083

### II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10% or more of the total turnover of the company shall be stated:-

S. No.	Name and Description of main	NIC Code of the	% to total turnover of the
	products/ services	Product/ service	company
1	Meal serving services with full restaurant services	99633101	100

### III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

S. No.	Name and Address of the Company	CIN/GLN	Holding/ Subsidiary /Associate	%of shares held	Applicable Section		
NOT APPLICABLE							

# IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

# i) Category-wise Share Holding

			t the beginn	ing of	No. of Sh		at the end of 03.2018	f the year	% Change
Category of Shareholders	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	during the year
A. Promoter									
1) Indian									
a) Individual/HUF	779997	0	779997	59.5474	779997	0	779997	59.5474	0
b) Central Govt	0	0	0	0	0	0	0	0	0
c) State Govt (s)	0	0	0	0	0	0	0	0	0
d) Bodies Corporate	70875	0	70875	5.4108	70875	0	70875	5.4108	0
e) Banks / Financial Institutions	0	0	0	0	0	0	0	0	0
f) Any Other	0	0	0	0	0	0	0	0	0
Sub- total (A)(1)	850872	0	850872	64.9582	850872	0	850872	64.9582	0
2) Foreign									
a) NRIs-Individuals	0	0	0	0	0	0	0	0	0
b) Other-Individuals	0	0	0	0	0	0	0	0	0
c) Bodies Corporate	0	0	0	0	0	0	0	0	0
d) Banks / Financial Institutions	0	0	0	0	0	0	0	0	0
e) Any Other	0	0	0	0	0	0	0	0	0
Sub-total (A)(2)	0	0	0	0	0	0	0	0	0
Total Shareholding of Promoter and Promoter Group (A)	850872	0	850872	64.9582	850872	0	850872	64.9582	0
B. Public Shareholding									
1. Institutions									
a)Mutual Funds	0	0	0	0	0	0	0	0	0
b) Banks / Financial Institutions	0	0	0	0	0	0	0	0	0
c) Central Govt	0	0	0	0	0	0	0	0	0
d) State Govt (s)	0	0	0	0	0	0	0	0	0
e) Venture Capital Funds	0	0	0	0	0	0	0	0	0
f) Insurance Companies	0	0	0	0	0	0	0	0	0

Catagory of	No. of Sha	ares held at year i.e., 01		ng of the	No. of Sha	ares held a i.e., 31.(	t the end of 03.2018	the year	% Change
Category of Shareholders	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	during the year
g) FIIs	0	0	0	0	0	0	0	0	0
h) Foreign Venture Capital Funds	0	0	0	0	0	0	0	0	0
i) Others (specify)	0	0	0	0	0	0	0	0	0
Sub-total (B)(1)	0	0	0	0	0	0	0	0	0
2. Non Institutions									
a) Bodies Corporate	63000	0	63000	4.8096	68000	0	68000	5.1913	(0.3817)
b) Individuals:									
(i) Individual shareholders holding nominal share capital upto ₹ 1 lakh	123003	0	123003	9.3904	139003	0	139003	10.611	(1.2206)
(ii) Individual shareholders holding nominal share capital in excess of ₹ 1 lakh	240000	0	240000	18.3224	207000	0	207000	15.803	2.519
c) Others (Specify)	0	0	0	0	0	0	0	0	0
(i) HUF	27000	0	27000	2.0613	28000	0	28000	2.1376	(0.0763)
(ii) Clearing Member	6000	0	6000	0.4581	17000	0	17000	1.2978	(0.8397)
Sub-total (B)(2)	459003	0	459003	35.0417	459003	0	459003	35.0417	
Total Public Shareholding (B)=(B)(1)+(B)(2)	459003	0	459003	35.0417	459003	0	459003	35.0417	
TOTAL (A) + (B)	1309875	0	1309875	100.00	1309875	0	1309875	100.00	0.0000
C. Shares held by Custodians and against which Depository Receipts have been issued	0	0	0	0	0	0	0	0	0
GRAND TOTAL (A) + (B) + (C)	1309875	0	1309875	100.00	1309875	0	1309875	100.00	0

# ii) Shareholding of Promoters (including Promoter Group)

		Sharehol	ding at the beg year 01.04.20	_	Shareholo	ling at the en 31.03.201	nd of the year 8	% change
S. No.	Shareholder's Name	No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	in share holding during the year
1.	Collin Richard Timms	464995	35.4991	0	464995	35.4991	0	0
2.	Olinda Timms	315000	24.0481	0	315000	24.0481	0	0
3.	Delfin International Limited	70875	5.4108	0	70875	5.4108	0	0
4.	Liam Timms	1	0.0001	0	1	0.0001	0	0
5.	Sabina Timms	1	0.0001	0	1	0.0001	0	0
	Total	850872	64.9582	0	850872	64.9582	0	0

# iii) Change in Promoters' (including Promoter Group) Shareholding (please specify, if there is no change)

NOTE: There is no change in the number of shares held by the Promoters (including Promoter Group) of the Company.

# iv) Shareholding Pattern of top ten Shareholders: (Other than Directors, Promoters and Holders of GDRs and ADRs):

Sr. No.	Name of Shareholder	Particulars	Date	Reason	Shareholding		Cumulative shareholding during the year	
					No. of Shares	% of total shares	No. of Shares	% of total shares
1	PALASH TYAGI	At the beginning of the year	31/3/2017		30000	2.29		
		Changes during the year	-	-	-		-	-
		At the end of the year					30000	2.29

2	ASHISH NAVNITLAL SHAH	At the beginning of the year			27000	2.061		
		Changes during the year	12.5.17	PURCHASE	1000	0.076	28000	
			19.5.17	PURCHASE	2000	0.152	30000	
		At the end of the					30000	2.290
		year					30000	2.290
3	DIPAK SEN	At the beginning of the year			27000	2.061		
		Changes during the year		-	-		-	
		At the end of the year					27000	2.061
4	BABITA PIKESH SHARMA	At the beginning of the year			21000	1.603		
		Changes during the year	8.9.17	SALE	(21000)	(1.603)		
		At the end of the year					0	0
5	MOHINI MADAN	At the beginning of the year			18000	1.374		

1		1	I	i	ı ı		l I	I
		Changes during						
		the year	11.8.17	SALE	(18000)	(1.372)	0	0
			23.3.18	PURCHASE	5000	0.381	5000	0.381
			31.3.18	SALE	(2000)	(0.152)	3000	0.229
		At the end of the year					3000	0.229
6	RAJESH JOSEPH	At the beginning of the year			18000	1.372		
		Changes during the year	5.5.17	SALE	(3000)	(0.229)	15000	0.229
			7.7.17	SALE	(15000)	(1.145)	0	0
		At the end of the year					0	0
		year						<u> </u>
7	SUBHMANGAL MERCHANDISE PRIVATE LIMITED	At the beginning of the year			18000	1.374		
		Changes during the year	31.3.18	SALE	(12000)	(0.916)	6000	0.458
		At the end of the year					6000	
	WEALTH FIRST PORTFOLIO MANAGERS	At the beginning			46335	4 0 - 5		
8		of the year			18000	1.372		

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		Changes						
		during						
		the year						
			14.4.17	SALE	(3000)	(0.229)	15000	1.145
			12.5.17	PURCHASE	4000	0.305	19000	1.450
			19.5.17	SALE	(1000)	(0.076)	18000	1.145
			30.6.17	PURCHASE	1000	0.076	19000	1.450
			14.7.17	PURCHASE	3000	0.229	22000	1.679
			21.7.17	PURCHASE	1000	0.076	23000	1.755
			25.8.17	PURCHASE	1000	0.076	24000	1.832
			1.9.17	SALE	(3000)	(0.229)	21000	1.603
			15.9.17	SALE	(1000)	(0.076)	20000	1.526
			22.9.17	PURCHASE	2000	0.152	22000	1.679
			29.9.17	PURCHASE	1000	0.076	23000	1.755
			13.10.17	PURCHASE	2000	0.152	25000	1.908
			27.10.17	PURCHASE	1000	0.076	26000	1.984
			10.11.17	SALE	(1000)	(0.076)	25000	1.908
			1.12.17	PURCHASE	1000	0.076	26000	1.984
			22.12.17	PURCHASE	1000	0.076	27000	2.061
		At the end						
		of the						
		year					27000	2.0612
		year					27000	2.0012
	ANJU AGARWAL	At the						
	ANJO AGANWAL	beginning						
9		of the year			15000	1.1451		
,		of the year			13000	1.1431		
		Changes						
		during						
		the year	6.10.17	SALE	(15000)	(1.1451)	0	0
		At the end						
		of the						
		year					0	0
	MUNISH MADAN	At the						
	IVIOINISTI IVIADAN	beginning						
10		of the year			15000	1.1451		
10		or the year			13000	1.1731		
		Changes						
		during						
		the year	11.8.17	SALE	(15000)	(1.1451)	0	0
		A 41 1						
		At the end						
		of the					0	0
		year					U	U
					1			

11	POONAM MADAN	At the beginning of the year			15000	1.1451		
		Changes during the year	6.10.17	SALE	(15000)	(1.1451)	0	0
		At the end of the year					0	0

<sup>\*</sup>Shareholding is consolidated based on Permanent Account Number (PAN) of the Shareholder.

# V. SHAREHOLDING OF DIRECTORS AND KEY MANAGERIAL PERSONNEL:

		Shareholding a of the	0 0	Cumulative Shareholding during the year		
S. No.	Name	No. of shares	% of total shares of the company	No. of shares	% of total shares of the company	
1.	Mr. Collin Richard Timms	464995	35.4992	464995	35.4992	
2.	Ms. Olinda Timms	315000	24.0481	315000	24.0481	
3.	Mr. Liam Norman Timms	1	0.0001	1	0.0001	

# VI. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment:

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year				
i) Principal Amount	0	2188600	0	2188600
ii) Interest due but not paid	0	0	0	0
iii) Interest accrued but not due	0	0	0	0
Total (i+ii+iii)	0	2188600	0	2188600
Change in Indebtedness during the financial year				
- Addition	0	2000000	0	2000000
- Reduction	0	55000	0	55000
Net Change	0	1945000	0	1945000

Indebtedness at the end of the financial year				
i) Principal Amount	0	4133600	0	4133600
ii) Interest due but not paid	0	0	0	0
iii) Interest accrued but not due	0	0	0	0
Total (i+ii+iii)	0	4133600	0	4133600

# VII. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

# A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

(in lakhs)

					in ranno)
		Name of N	MD/ WTD/ Manage	er	
S. No.	Particulars of Remuneration	Mr. Collin R Timms Chairman & MD)	Mr. Liam Norman Timms Whole-time Director		Total Amount
	Gross salary				
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	2.40	4.20		6.60
1.	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	0	0		0
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	0	0		0
2.	Stock Option	0	0		0
3.	Sweat Equity	0	0		0
4.	Commission - as % of profit - others, specify	0	0		0
5.	Others, please specify	0	0		0
6.	Total (A)	2.40	4.20		6.60
7.	Ceiling as per the Act	0	0		

# **B.** Remuneration to other directors:

				Total Amount		
S. N	o. Particulars of Remuneration	Lloyd John Pereira	Koilpillai Joseph Davaraj	Nina Nayar	Olinda Timms	
	<u>Independent Directors</u>					
1.	•Fee for attending board committee meetings	10000	10000	3500	0	23500

	•Commission	0	0	0	0	0
	·Others, please specify	0	0	0	0	0
	Total (1)	10000	10000	3500	0	23500
	Other Non-Executive Directors	0	0	0	0	0
2.	·Fee for attending board committee meetings				5000	5000
	·Commission					0
	Others, please specify	0	0	0	0	0
	Total (2)	0	0	0	5000	5000
	Total (B)=(1+2)	10000	10000	3500	5000	28500
	Total Managerial Remuneration	0	0	0	0	0
	Overall Ceiling as per the Act	0	0	0	0	0

# C. Remuneration to Key Managerial Personnel Other Than MD / Manager/ WTD: (in lakhs)

S.	Particulars of	Key M	anagerial Personne	el
No.	Remuneration	Company Secretary	Chief Financial Officer	Total
	Gross salary			
1.	(a) Salary as per provisions contained in section 17 (1) of the Income-tax Act,1961	3.80	2.16	5.96
	(b) Value of perquisites u/s 17 (2) Income-tax Act, 1961	0	0	0
	(c) Profits in lieu of salary under section 17 (3) Income-tax Act, 1961	0	0	0
2.	Stock Option	0	0	0
3.	Sweat Equity	0	0	0
4.	Commission	0	0	0
	- as % of profit	0	0	0
	-others, specify	0	0	0
5.	Others, specify	0	0	0
	Total	3.80	2.16	5.96

# VIII. PENALTIES/ PUNISHMENT/ COMPOUNDING OF OFFENCES:

Туре	Section of the companies Act	Brief description	Details of Penalty/ Punishment/ Compounding fees imposed	Authority [RD/ NCLT/ Court]	Appeal made. If any (give details)
A. Company					

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Penalty	-	-	-	-	-	
Punishment	-	-	-	-	-	
_	-	-	-	-	-	
B. DIRECTORS						
Penalty	-	-	-	-	-	
Punishment	-	-	-	-	-	
Compounding	-	-	-	-	-	
C. OTHER OFFICERS IN DEFAULT						
Penalty	-	-	-	-	-	
Punishment	-	-	-	-	-	
Compounding	-	-	-	-	-	

#### **ANNEXURE II**

#### FORM AOC - 2

# (Pursuant to clause (h) of sub section 3 of section 134 of the Companies Act, 2013 and Rule 8 (2) of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/ arrangements entered into by the Company with related parties referred to in sub section (1) of section 188 of the Companies Act, 2013 including certain arm's length transactions under proviso thereto.

- 1. Details of contracts or arrangements or transactions not at arm's length basis Not Applicable
- 2. Details of material contracts or arrangements or transactions at arm's length basis.

Name of the Related Parties	Mr. Collin Richard Timms & Ms. Olinda Timms		
Nature of Relationship	Director and Promoter of the Company		
Nature of contracts/ arrangements/ transactions	Leasing of Property		
Duration of contracts/ arrangements/ transactions	36 months from February 01, 2018		
Salient terms of contract/ arrangements/ transactions including the value, if any.	Not Applicable		
Value of contracts/ arrangements/ transactions	₹ 132000 pm		
Date of approval by Board	-		

**ANNEXURE III** 

#### FORM MR-3

# SECRETARIAL AUDIT REPORT FOR THE FINANCIAL YEAR ENDED ON 31st MARCH, 2018.

[Pursuant to Section 204(1) of the Companies Act, 2013 and Rule No.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

To,
The Members
Pecos Hotels and Pubs Limited
CIN-U55101KA2005PLC035603
No.34, Rest House Road,
Bengaluru - 560001

I have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by PECOS HOTELS AND PUBS LIMITED (CIN: L55101KA2005PLC035603) (hereinafter called 'the Company'). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on my verification of the books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial Audit, I hereby report that in my opinion, the Company has, during the audit period covering the financial year ended on 31.03.2017 complied with the statutory provisions listed hereunder and also that the Company has proper Board processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

I have examined the books, papers, minute books, forms and returns filed and other records maintained by PECOS HOTELS AND PUBS LIMITED for the financial year ended on 31.03.2018 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-

- (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
- (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
- (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
- (d) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999;
- (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
- (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
- (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; Not Applicable
- (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; Not Applicable

There are no specific laws applicable to the Company pursuant to the business carried by the Company.

The other general laws as may be applicable to the Company including the following:

# (1) Employer/Employee Related laws & Rules:

- i. The Employees Provident Fund & Miscellaneous Provisions Act, 1952
- ii. The Employees State Insurance Act. 1948
- iii. The Workmen's Compensation Act, 1923
- iv. The Maternity Benefits Act, 1961
- v. The Payment of Gratuity Act, 1972
- vi. The Payment of Bonus Act, 1965
- vii. The Trade Unions Act, 1926
- viii. The Payment of Wages Act, 1936
- ix. The Minimum Wages Act, 1948
- x. The Child Labour (Regulation & Abolition) Act, 1970
- xi. The Contract Labour (Regulation & Abolition) Act, 1970
- xii. The Industrial Employment (Standing Orders) Act, 1946
- xiii. Equal Remuneration Act, 1976
- xiv. Inter-State Migrant Workmen (Regulation of Employment and Conditions of Services) Act, 1979
- xv. The Sexual Harassment of Women at Work Place (Prevention, Prohibition & Redressal) Act, 2013
- xvi. Persons with Disabilities (Equal Opportunities, Protection of Rights and Full Participation) Act, 1996
- xvii. Prohibition of Employment as Manual Scavengers and their Rehabilitation Act, 2013
- xviii. The Industrial Establishments (National and Festival Holidays) Act, 1963

- xix. The Labour Welfare Fund Act, 1965
- xx. The Karnataka Daily Wage Employees Welfare Act, 2012

# (2) Environment Related Acts & Rules:

- i. The Environment Protection Act, 1986
- ii. The Government Order Under Environment (Protection) Act, 1986

# (3) Economic/Commercial Laws & Rules:

- i. The Competition Act, 2002
- ii. The Indian Contract Act, 1872
- iii. The Sales of Goods Act, 1930
- iv. The Indian Stamp Act, 1899

# 4) Other Laws & Rules:

- I. TRADE MARKS ACT. 1999
- II. Karnataka Shops & Commercial Establishments Act, 1962
- III. The Karnataka Excise Act, 1965
- IV. The Karnataka Prohibition Act, 1961
- V. The Narcotic Drugs and Psychotropic Substances (Karnataka) Rules 1985
- VI. Karnataka Excise (Department) Rules 1967
- VII. Karnataka Excise (Sale of Indian and Foreign liquors) Rules, 1968,
- VIII. Food safety and standards act 2006

I have also examined compliances with the applicable clauses of the following:

- (i) Secretarial Standards issued by the Institute of Company Secretaries of India on the Board and General Meetings i.e. SS 1 and SS 2 (applicable from 1st July, 2015).
- (ii) The Listing Agreements entered into, by the Company and the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, wherever applicable.

During the period under review, the Company has complied with the provisions of the Acts, Rules, Regulations, Guidelines, Standards, etc. mentioned above. Certain non material findings made during the course of the audit relating to the provisions of Companies Act, Secretarial Standards, Labour Laws were addressed suitably by the Management.

**I further report that** the Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. There were no changes in the composition of the Board of Directors that took place during the period under review.

Adequate notice is given to all Directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for

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seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

**I further report that** there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

**I further report that** during the audit period no specific events/ actions took place having a major bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards.

This report is read with our letter of even date which is annexed as 'Annexure – A' and form integral part of this report.

For VB & Associates Company Secretaries

Vighneshwar Bhat Proprietor ACS No: 25597 CP No: 10012

Place: Bengaluru Date: 16.08.2018

**Encl: Annexure A** 

## **Annexure A**

To
The Members
Pecos Hotels and Pubs Limited

My report of even date is to be read along with this letter.

1) Maintenance of Secretarial record is the responsibility of the management of the Company. My responsibility is to express an opinion on these secretarial records based on my audit.

2) I have followed the audit practices and process as are appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in Secretarial records. I believe that the process and practices, I followed provide a reasonable basis for my opinion.

3) I have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.

4) Where ever required, I have obtained the Management representation about the Compliance of laws, rules and regulations and happening of events etc as applicable from time to time.

5) The Compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. My examination was limited to the verification of procedure on test basis.

6) The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For VB & Associates Company Secretaries

Vighneshwar Bhat Proprietor ACS No: 25597 CP No: 10012

Place: Bengaluru Date: 16.08.2018

## **ANNEXURE IV**

## **CORPORATE GOVERNANCE REPORT**

On September 2, 2015, The Securities and Exchange Board of India (SEBI) had notified the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 replacing the erstwhile Listing Agreement, effective from December 1, 2015. The new Listing Agreement is aimed at consolidating and streamlining the provisions of existing listing agreements for different segment of the capital markets.

# **COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE:**

The Company committed to good corporate governance practices based on the principles such as accountability, transparency in dealings with our stakeholders, emphasis on communication and transparent reporting. The Company's has been diligently developing best practices to ensure its responsibility to the stakeholders.

The Company believes that good corporate governance practices help to enhance performance and valuation of the Company. The Company also respects the right of its shareholders to information on the performance of the Company and considers itself as trustee of its shareholders.

#### I. BOARD OF DIRECTORS

The Board of Directors consists of 7 Directors including Executive Directors, Non-Executive Directors, Independent Directors and Women Directors.

# • Composition of Board of Directors:

The Composition of Board of Directors is as follows:

S. No.	Name of Director	Category
1.	Mr. Collin Richard Timms	Chairman and Managing Director
2.	Mr. Liam Norman Timms	Whole-time Director
3.	Mr. Jimmy Kuruvila (w.e.f August 18,2018)	Executive Director
4.	Ms. Olinda Timms	Non-Executive Director
5.	Ms. Nina Nayar	Non-Executive Independent Director
6.	Mr. Koilpillai Joseph Davaraj	Non-Executive Independent Director
7.	Mr. Lloyd John Pereira	Non-Executive Independent Director

# • Number of Board Meetings in the year:

The Board of Directors met 7 times during the financial year 2017-18. The intervening gap between the meetings was within the period prescribed under the Companies Act, 2013. The dates of the Board meetings held are as follows:

Sr. No.	Date on which Board Meetings were held
1.	01/04/2017
2.	30/05/2017
3.	12/08/2017
4.	05/09/2017
5.	06/10/2017
6.	14/11/2017
7.	03/03/2018

# • Attendance of Directors at Board meetings held in the previous year is as follows:

S. No.	Name of Director	Category of Director	No. of Board Meetings Attended	Attendance at the Last AGM	No. of Directorships in other Public Companies	No. of Committee/ Membership in which he/she is a Member or Chairperson
1.	Mr. Collin Richard Timms	Managing Director	7	YES	1	1
2.	Mr. Liam Norman Timms	Whole-time Director	7	YES	1	1
3.	Ms. Olinda Timms	Non–Executive Director	5	NO	None	None
4.	Ms. Nina Nayar	Independent Director	3	YES	1	1
5.	Mr. Koilpillai Joseph Davaraj	Independent Director	7	YES	None	3
6.	Mr. Lloyd John Pereira	Independent Director	7	YES	None	3

# • Disclosure of relationship between Directors:

Mr. Collin Richard Timms and Ms. Olinda Timms are related to each other as Husband and Wife. Mr. Liam Norman Timms is Son of Mr. Collin Richard Timms and Ms. Olinda Timms. Except the above stated none of the directors are related to each other.

# • Shares held by Non- executive Directors as on 31st March, 2018:

S. No.	Name of Director	No. of Shares held
1.	Ms. Olinda Timms	315000

# • Independent Directors Meeting:

In Compliance with the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015; the Independent Directors Meeting of the Company was held on 19th March, 2018.

## II. AUDIT COMMITTEE

The Board of Directors of the Company has constituted an Audit Committee consisting of 3 Directors, out of which 2 are Non – Executive Independent Directors.

# • No. of Meetings held:

During the year 5 Audit Committee meetings were held i.e., on 30/05/2017, 14/08/2017, 04/10/2017, 14/11/2017, and 03/03/2018.

# • Composition of Audit Committee:

S. No.	Name	Designation	Position in Committee	No. of Meetings Attended
1.	Mr. Lloyd John Pereira	Non – Executive Independent Director	Chairman	5
2.	Mr. Collin Richard Timms	Managing Director	Member	5
3.	Mr. Koilpillai Joseph Davaraj	Non – Executive Independent Director	Member	5

The Company Secretary acts as the Secretary of the Committee.

#### • Role of the Audit Committee:

- 1. Overseeing the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible.
- 2. Recommending to the Board, the appointment, re-appointment and, if required, the replacement or removal of the statutory auditor and the fixation of audit fees.
- 3. Approval of payment to statutory auditors for any other services rendered by the statutory auditors.
- 4. Reviewing, with the management, the annual financial statements before submission to the board for approval, with particular reference to:
  - a. Matters required being included in the Directors Responsibility Statement to be included in the Board's report in terms of clause (2AA) of section 217 of the Companies Act.
  - b. Changes, if any, in accounting policies and practices and reasons for the same.
  - c. Major accounting entries involving estimates based on the exercise of judgment by management.
  - d. Significant adjustments made in the financial statements arising out of audit findings.
  - e. Compliance with listing and other legal requirements relating to financial statements.
  - f. Disclosure of any related party transactions.
  - g. Qualifications in the draft audit report.
- 5. Reviewing, with the management, the half yearly and annual financial statements before submission to the board for approval
- 6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter.
- 7. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems.

- 8. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- 9. Discussion with internal auditors on any significant findings and follow up there on.
- 10. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board.
- 11. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
- 12. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors.
- 13. To review the functioning of the Whistle Blower mechanism/Vigil Mechanism Policy.
- 14. Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience & background, etc. Of the candidate.
- 15. To overview the Vigil Mechanism of the Company and take appropriate actions in case of repeated frivolous complaints against any Director or Employee.

#### III. STAKEHOLDERS RELATIONSHIP COMMITTEE:

The Board of Directors of the Company has constituted Stakeholders Relationship Committee consisting of 3 Directors, 2 of whom are Non-Executive Independent Directors.

# • Number of Meetings held:

During the year, No Shareholders Relationship Committee Meetings was held.

# **Composition of Shareholders Relationship Committee:**

S. No.	Name	Designation	Position in Committee	No. of Meetings Attended
1.	Mr. Koilpillai Joseph	Non – Executive	Chairman	NA
1.	Davaraj	Independent Director	Chaninan	IVA
2.	Mr. Lloyd John Pereira	Non – Executive	Member	NA
۷.	Mir. Bloyd John Terend	Independent Director	Member	1471
3.	Mr. Liam Norman Timms	Whole-time Director	Member	NA

The Company Secretary shall act as a Secretary to the Stakeholders Relationship Committee.

## • Terms of reference:

- 1. Redressal of shareholders'/investors 'complaints;
- 2. Reviewing on a periodic basis the Approval of transfer or transmission of shares, debentures or any other securities made by the Registrar and Share Transfer Agent;
- 3. Issue of duplicate certificates and new certificates on split/consolidation/renewal;
- 4. Non-receipt of declared dividends, balance sheets of the Company; and
- 5. Carrying out any other function as prescribed under the Listing Agreement.

# • Name, Designation and Address of Compliance Officer:

Ms. Mala Poddar Company Secretary and Compliance Officer No. 139, 2<sup>nd</sup> Floor, Guardian House (Gurumurthy Bhavan) Infantry Road, Bengaluru – 560001 Telephone: (080) 25580971

# • Details of Investors Complaints:

During the year no complaints were received from investors, which were not replied/resolved to the satisfaction of the investors and none of the complaints is pending as on date.

There was no request for Share Transfer and Dematerialization pending as on March 31, 2018.

## IV. NOMINATION AND REMUNERATION COMMITTEE

The Board of Directors of the Company has constituted a Nomination and Remuneration Committee consisting of 3 Directors, all of whom are Non-Executive- Independent Directors.

# • No. of Meeting held during the year:

During the year one Nomination and Remuneration Committee was held on 30/03/2018.

# • Composition of Nomination and Remuneration Committee:

S. No.	Name	Designation	Position in Committee	No. of Meetings Attended
1	Ms. Nina Nayar	Non – Executive	Chairman	1
1.	Wis. Willa Wayai	Independent Director	Chan man	1
2.	Mr. Koilpillai Joseph	Non – Executive	Member	1
Davaraj		Independent Director	Member	1
2	Mr. Lloyd John Pereira	Non – Executive	Member	1
3.		Independent Director	Member	1

The Company Secretary shall act as a Secretary to the Nomination and Remuneration Committee.

#### • Terms of Reference:

- 1. The Committee to identify the persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down,
- 2. Recommend to the Board their appointment and removal,
- 3. Carry out evaluation of every director's performance.
- 4. Formulate the criteria for determining qualifications, positive attributes and independence of a director.
- 5. Recommend to the Board a policy, relating to the remuneration for the directors, key managerial personnel and other employees.
- 6. Decide the salary, allowances, perquisites, bonuses, notice period, severance fees and increment of Executive Directors.
- 7. To recommend to the Board, the remuneration packages of the Company's Managing/Joint Managing/Deputy Managing/Whole time / Executive Directors, including all elements of remuneration package (i.e. salary, benefits, bonuses, perquisites, commission, incentives, stock options, pension, retirement benefits, details of fixed component and performance linked incentives along with the performance criteria, service contracts, notice period, severance fees etc.);
- 8. To be authorized at its duly constituted meeting to determine on behalf the Board of Directors and on behalf of the shareholders with agreed terms of reference, the Company's policy on specific remuneration packages for Company's Managing/Joint

Managing/ Deputy Managing/ Whole time/Executive Directors, including pension rights and any compensation payment;

9. Such other matters as may from time to time be required by any statutory, contractual or other regulatory requirements to be attended to by such committee.

# • Details of Remuneration to Directors during the year 2017-18:

Name of Director	Yearly Remuneration (Rs. in Lakhs)
Mr. Collin Richard Timms	2.40
Mr. Liam Norman Timms	4.20
Total	6.60

## V. GENERAL BODY MEETINGS:

# • Annual General Meeting ("AGM"):

Financial Year	Date	Time	Venue
2013-14	29th September, 2014	12:00 P.M.	No. 189/1, 1 <sup>st</sup> , 2 <sup>nd</sup> ,3 <sup>rd</sup> and 4 <sup>th</sup> Floor, Brigade Road, Bengaluru,
2014-15	7 <sup>th</sup> August, 2015	11:30 A.M.	Karnataka - 560001
2015-16	24 <sup>th</sup> September, 2016	11.A.M.	At No. 139, 2 <sup>nd</sup> Floor, Guardian House (Gurumurthy Bhavan), Infantry Road, Bengaluru – 560001
2016-2017	30 <sup>th</sup> September, 2017	11A.M	At No. 139, 2 <sup>nd</sup> Floor, Guardian House (Gurumurthy Bhavan), Infantry Road, Bengaluru – 560001

# • Special Resolution:

No special resolution was passed by the Company in any of its previous Three AGMs.

• Details of special resolution passed through postal ballot, the persons who conducted the postal ballot exercise and details of the voting pattern.

During the year under review, no special resolution has been passed through the exercise of postal ballot.

# • Details of special resolution proposed to be conducted through postal ballot:

No special resolution is proposed to be conducted through postal ballot at the AGM to be held on September 24, 2018.

## **VI. MEANS OF COMMUNICATION:**

Financials, Shareholding Pattern, Notices and other information is regularly been updated on the website of the Company i.e. <a href="https://www.pecoshotels.com">www.pecoshotels.com</a> and also on the BSE SME website.

Shareholders who are eligible to receive Notice of Annual General Meeting and Annual report is been provided with the same through electronic means (E-mail) and those whose E-mail is not registered are being provided physical copy.

## VII. GENERAL SHAREHOLDER INFORMATION:

## • Annual General Meeting for the Financial Year 2017-18:

Date : 24<sup>th</sup> September, 2018

Day : Monday Time : 11:00 A.M. Venue : #139, 2<sup>nd</sup> Floor,

Guardian House (Gurumurthy Bhavan),

Infantry Road, Bengaluru – 560001

As required under Regulation 36(3) of the SEBI Listing Regulations, particulars of Director seeking re-appointment at the forthcoming AGM are given in the Annexure to the Notice of the AGM to be held on September 24, 2018.

## • Financial Year:

The Financial year of the company is for period of 12 months from 1<sup>st</sup> April to 31<sup>st</sup> March. The financial result of the company will be declared as per the following schedule:

Particulars	Tentative schedule
Half yearly unaudited Results	Within 45 days from 30th September, of the
	said FY
Annual audited Result	Within 60 days from 31st March of the said
	FY

# • Dividend Payment:

The Board of Directors of the company has recommended a modest dividend of .40 paisa per share i.e. is 4% on shares of face value of Rs 10 each, for the financial year ended on 31st March, 2018.

The Company provides the facility of payment of dividend to the shareholders by directly crediting the dividend amount to the shareholder's Bank Account. Members are therefore urged to avail of this facility to ensure safe and speedy credit of their dividend into their Bank account through the Banks' Automated Clearing House ("ACH") and/or any other permitted mode for credit of dividend.

# • Listing on Stock Exchange:

The Company got listed on Bombay Stock Exchange SME platform, w.e.f. 11th August, 2015.

Scrip Code and Name: 539273 – PECOS

The Listing fee for the year 2017 –18 has been paid by the Company to BSE.

## • Market Price Data of Each Month:

Month	High	Low	Volume
April-2017	122.90	122.90	3000
May-2017	117.00	93.60	18000
June-2017	101	101	1000
July-2017	102	76.50	29000
August-2017	83.75	73.50	4000
September-2017	86.50	75.00	9000
October-2017	75.00	67.00	67000
November-2017	76.95	64.55	24000
December-2017	72.00	67.00	15000
January-2018	72.00	71.10	2000
February—2018	-	1	-
March2018	71.00	67.00	60000

# • Dematerialization of Shares:

As on  $31^{\rm st}$  March, 2018 all 13,09,875 Equity Shares of the Company were held in dematerialized form.

# • Shareholding Pattern as on 31st March, 2018:

# (i) Distribution of equity shareholding as on March 31, 2018:

Number of Equity Shares held	Number of Shareholders	Number of Shares	% of Capital
1-500	04	4	0.0003
501-1000	11	11000	0.839
1001-2000	02	4000	0.305
2001-3000	27	81000	6.183
3001-4000	03	11001	0.839
4001-5000	00	00	0.00
5001-10000	13	91000	6.94
10001 and above	14	1111870	84.88
Total	74	1309875	100

# (ii) Categories of equity shareholders as on March 31, 2018:

Category	Number of Equity Shares held	Percentage of holding
Promoters and Promoter Group	850872	64.9583
Clearing Member	17000	1.2978
Hindu Undivided Family	28000	2. 1376
Other Bodies Corporate	68000	5.1913
Indian Public	346003	26.4150
Total	1309875	100

# • Registered Office:

#34, Rest House Road,

Bengaluru - 560 001

# Corporate Office:

No. 139, 2<sup>nd</sup> Floor, Guardian House, Infantry Road, Bengaluru – 560001

# • Registrar and Transfer Agent:

Link Intime India Private Limited C-101, 247 Park, L.B.S. Marg, Vikhroli (West) Mumbai – 400 083

Tel No : +91 22 49186270 Fax: +91 22 49186060

E-mail id: rnt.helpdesk@linkintime.co.in

Website: www.linkintime.co.in

# • Investors / shareholders correspondence:

Investors / Shareholders may Correspondence with the company at the Corporate Office of the company at #139, 2<sup>nd</sup> Floor, Guardian House, Infantry Road, Bengaluru – 560001 Contact info. (088) 25580971, E-mail Id-pecoshotels@gmail.com

# **VIII. OTHER DISCLOSURES:**

# • Related Party Transactions:

All related party transactions are at arm's length and are not in conflict with the interest of the Company. Suitable disclosure as required by the Accounting Standards (AS18) has been made in the Financial Statements.

#### • Strictures and Penalties:

The company has complied with the requirements of the stock exchange, SEBI and other statutory authorities on all matters related to capital markets since its listing on 11<sup>th</sup> August, 2015. There were no penalties imposed nor any strictures issued on the Company by the Stock Exchanges, SEBI or any other statutory authority relating to the above.

# • Reconciliation of Share Capital Audit:

As stipulated by SEBI, a qualified Practicing Company Secretary carries out the Reconciliation of Share Capital to reconcile the total capital held, with the National Security Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL), and the total issued and listed capital. The Audit is carried out every quarter and the report thereon is submitted to the Stock Exchanges. The report, inter alia, confirms that the total listed and paid-up share capital of the Company is in agreement with the aggregate of the total dematerialized shares and those in physical mode.

## • Code of Conduct:

All the Board members and Senior Management Personnel (as per Uniform Equity Listing Agreement) have affirmed the compliance with the Code of Conduct. A declaration to this effect signed by the Managing Director forms part of this Annual Report of the Company.

# IX. CEO/CFO CERTIFICATION:

The Chief Executive Officer (Managing Director) & Chief Financial Officer have certified to the Board in accordance with uniform Listing Agreement pertaining to CEO / CFO certification for the financial year ended 31st March, 2018 is annexed and forms part of this Report.

# X. COMPLIANCE REPORT ON CORPORATE GOVERNANCE:

Pursuant to The SEBI (Listing Obligation and Disclosures Requirements) Regulation, 2015, Compliance Report on Corporate Governance is not applicable to our Company as, our Company has been listed on SME Platform

## .ANNEXURE V

# MANAGEMENT DISCUSSION AND ANALYSIS REPORT

# 1. INDUSTRY STRUCTURE AND DEVELOPMENT:

The Food & Beverages Industry in India continues to grow at a very rapid pace. This industry is largely insulated by the macro effects of the economy as it is mostly driven by genuine demand that is need based. The industry is by and large in the unorganized sector. The product offerings of the industry are of a wide spectrum in terms of both price and quality, responding to a huge demand from every section of society. We see this industry growing at an even faster pace for decades to come, being driven by the rapid urbanization of India and a combination of increased per capita income and fast paced life style of this urban population.

## 2. OPPORTUNITIES & THREATS:

In a largely unorganized industry, there is a obvious opportunity in establishing strong brands that offer a consistent quality and dependable product. Clients are becoming more discerning and value conscious. This gives us an opportunity to carve out a market share for our company that would be profitable and durable over the long term.

Sudden changes in government regulation have proved to be a significant threat to our industry. We can however mitigate this threat by wider diversification both geographically and in our product offering.

# 3. SEGMENT WISE OR PRODUCT WISE PERFORMANCE:

Your company will concentrate on consolidating and growing its well established brand "PECOS PUBS" in markets outside Bangalore and Karnataka. The company is focusing on cities where we are confident of an established fan following of our brand. There is an ongoing process of our research and development to identify new product verticals that can evolve into brands of the future.

# 4. **OUTLOOK:**

Your Management holds a very positive outlook for the brand going forward. "Pecos Pubs" was awarded the best pub of 2018 by "TIMES FOOD GUIDE". This is an honor hard won by consistent performance over the years.

# **5. RISKS AND CONCERNS:**

Your company has been dealing with businesses such as competition, attrition, pilferage etc, for decades, and we have developed robust risk mitigation system to address these issues. Regulatory policy especially with regard to alcoholic beverage is a state subject, and varies significantly from one state to another. This remains an issue of concern for us.

# 6. <u>INTERNAL CONTROL SYSTEM AND THEIR ADEQUACY:</u>

Your company has invested substantial resources into technology and system based controls for all aspects of business operations. Every outlet is subject to real time accounting for sales and purchases. In addition, strict controls are maintained for hygiene and food quality produced.

# 7. <u>DISCUSSION ON FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE:</u>

The Financial performance of the accounting year 2017-2018 was adversely affected by the temporary closure of three units due to the supreme court order concerning sale of liquor on highways .It was four months before a clarification was released that units could reopen. The same order created delays in obtaining excise licenses at other units as well. We are happy to announce that those unfortunate, unprecedented and unforeseen circumstances are now in the past. The company expects to achieve a much higher level of operational profitability in the current Financial Year.

# 5. MATERIAL DEVELOPMENT ON HUMAN RESOURCES:

The F&B business continues to be very subjective and dependant on human capital. Your company is fully seized of this reality and continues to invest in training of existing staff to optimize their potential. Fresh talent is also introduced in the company whenever and wherever possible. Your company enjoys the privilege of having a long dedicated loyal work force in an industry which is plagued by alarming attrition rates. We believe that Our commitment to offer the best possible product plus service to our clientele is shared by each and every member of our team. This is the only recipe for our success.

For and on behalf of the Board

Collin Richard Timms Managing Director (DIN: 00523528)

Date: 18-08-2018 Place: Bengaluru

# DECLARATION REGARDING COMPLIANCE BY BOARD MEMBERS AND SENIOR MANAGEMENT PERSONNEL WITH THE COMPANY'S CODE OF CONDUCT:

I, Collin Richard Timms (DIN: 00523528), Chairman and Managing Director of **PECOS HOTELS AND LIMITED**, declare that all the Board Members and Senior Management Personnel have complied with the Code of Conduct applicable to them for the financial year ended March 31, 2018.

Place: Bengaluru Date: 18-08-2018 Collin Richard Timms Managing Director (DIN: 00523528)

# **CEO/CFO CERTIFICATION**

To,
The Board of Directors
PECOS HOTELS AND PUBS LIMITED

I, Collin Richard Timms, the Managing Director (DIN: 00523528) of the Company and I, Shailesh B. M., the Chief Financial Officer (CFO) of the Company do hereby certify to the Board that:

- 1. We have reviewed financial statements and the cash flow statement for the year ending 31st March, 2018 and that to the best of our knowledge and belief:
  - i. These statements do not contain any materially untrue statement or omit any material factor or contain statements that might be misleading;
  - i. These statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- 2. There are, to the best of our knowledge and belief, no transactions entered into by the company during the year which are fraudulent, illegal or violative of the company's code of conduct.
- 3. We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the company pertaining to financial reporting and we have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- 4. We have indicated to the auditors and the Audit committee:
  - i. Significant changes in internal control over financial reporting during the year;
  - ii. Significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
  - iii. Instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the company's internal control system over financial reporting.

#### FOR AND ON BEHALF OF BOARD OF DIRECTORS

Place: Bengaluru Collin Richard Timms Shailesh B. M.
Date: 18-08-2018 (Managing Director) (Chief Financial Officer)

## PRACTICING COMPANY SECRETARIES REPORT ON CORPORATE GOVERNANCE

To
The Members
PECOS HOTELS AND PUBS LIMITED
CIN-L55101KA2005PLC035603
No. 34, Rest House Road,
Bengaluru - 560001

I have examined all the relevant records of PECOS HOTELS AND PUBS LIMITED ((CIN: L55101KA2005PLC035603) ('the Company') for the purpose of certifying the compliances of the conditions of Corporate Governance by the Company for the year ended 31st March, 2018 as stipulated under Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015('the Listing Regulations').

The compliance of the conditions of Corporate Governance is the responsibility of the Management. My examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In my opinion and to the best of my information and explanations given to me, I certify that the Company has complied with the conditions of Corporate Governance as stipulated in the Listing Regulations for the financial year ended on 31st March, 2018.

I further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

For VB & Associates Company Secretaries

Vighneshwar Bhat Proprietor ACS No: 25597 CP No: 10012

Place: Bengaluru Date: 16.08.2018

## INDEPENDENT AUDITOR'S REPORT

To the Members of M/s. Pecos Hotels and Pubs Limited

# **Report on the Standalone Financial Statements:**

We have audited the accompanying financial statements of Pecos Hotels and Pubs ('the Company'), which comprise the Balance sheet as at 31 March 2018, the Statement of Profit and Loss and the Statement of Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

# **Management's Responsibility for the Financial Statements:**

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these financial statements that give a true and fair view of the financial position, financial performance of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

# **Auditor's Responsibility:**

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under and the order under Section 143(11)of the Act

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

# **Opinion:**

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India,

- a) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2018;
- b) in the case of the Statement of Profit and Loss, of the profit for the year ended on that date; and
- c) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

# **Report on Other Legal and Regulatory Requirements**

- 1. As required by Section 143 (3) of the Act, we report that:
- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- (b) In our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
- (c) The balance sheet, the statement of profit and loss and the cash flow statement dealt with by this Report are in agreement with the books of account;
- (d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;

- (e) On the basis of the written representations received from the directors as on 31 March 2018 taken on record by the Board of Directors, none of the directors are disqualified as on 31 March 2018 from being appointed as a director in terms of Section 164 (2) of the Act;
- (f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure A". Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the company's internal financial controls over financial reporting.
- (g) with respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
- i. There are no pending litigations on its financial position as on 31st March2018,
- ii. There are no material foreseeable losses long term contracts, including derivative contracts for which a provision, as required by applicable law or accounting standards would be required.
- iii. There is no amount pending for transfer to the Investor Education and Protection Fund by the company;
- 2. As required by the Companies (Auditor's Report)Order,2016("the order") issued by the Central Government in Terms of Section 143(11)of the Act, we give in "**Annexure B**" a statement on the matters specified in paragraphs 3 and 4 of the order

For Pecos Hotels and Pubs Limited

For Balakrishna &co., Chartered Accountants Firm Reg. No. 004835S

CA Kumar Prasad B E Partner M No. 204844

Place: Bengaluru Date: 29.05.2018

#### ANNEXURE - B TO THE INDEPENDENT AUDITORS' REPORT

- (i) According to the information and explanations given to us
  - a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets;
  - b) The fixed assets were physically verified during the year by the management and there were no material discrepancies noted during such verification.
  - c) The company does not own any immovable property.
- (ii) We are informed that accordingly the Company has conducted physical verification at reasonable intervals, during the year and as explained to us, no discrepancies were noticed on such verification.
- (iii) The Company has not granted loans or advances to any person covered in the register maintained under section 189 of the companies
- (iii) The Company took unsecured loans from Directors/Shareholders/Other parties covered in the Register maintained under Section 189 of the Companies Act:
  - a) The receipts of principal and interest have been regular/as per stipulation.
  - b) There are no overdue amounts of more in respect of the loans granted to the bodies corporate listed in the register maintained under section 189 of the Act.
- (iv) In our opinion and according to the information and explanations given to us, the Company has complied with the provisions of section 185 and 186 of the Act, with respect to the loans and investments made and providing guarantees and securities ,as applicable.
- (v) The Company has not accepted any deposits from the public under the provisions of section 73 to 76 of Companies Act 2013.
- (vi) The Central Government has not prescribed the maintenance of cost records under section 148(1) of the Act, for any of the services rendered by the Company.
- (vii) (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted/ accrued in the books of account in respect of undisputed statutory dues including provident fund, income-tax, sales tax, value added tax, duty of customs, service tax, cess and other material statutory dues have been regularly deposited during the year by the Company with the appropriate authorities. As explained to us, the Company did not have any dues on account of employees' state insurance and duty of excise.

- (b) According to the information and explanations given to us, there are no material dues of duty of customs which have not been deposited with the appropriate authorities on account of any dispute.
- viii) The Company does not have any loans or borrowings from any financial institution, banks, government or debenture holders during the year. Accordingly, paragraph 3(viii) of the Order is not applicable.
- ix) The Company did not raise money by way of initial public offer or further public offer and term loans during the year. Accordingly, paragraph 3 (ix) of the Order is not applicable.
- x) According to the information and explanations given to us, no material fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit.
- xi) According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act.
- xii) In our opinion and according to the information and explanations given to us, the Company is not a Nidhi Company. Accordingly, paragraph 3(xii) of the Order is not applicable.
- xiii) According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act where applicable and details of such transactions have been disclosed in the financial statements as required by the applicable accounting standards.
- xiv) According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year and hence reporting under clause (xiv) of the order is not applicable to the company.
- xv) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or directors of its holding, subsidiary associate company or

persons connected with them and hence provisions of Section 192 of the companies Act ,2013 are not applicable.

xvi) The company is not required to be registered under section 45- IA of the Reserve Bank of India Act 1934.

For Balakrishna &co., Chartered Accountants Firm Reg. No. 004835S

> CA Kumar Prasad B E Partner M No. 204844

Place: Bengaluru Date: 29.05.2018

#### ANNEXURE - A TO THE AUDITORS' REPORT

# Report on the Internal Financials control under Clause (i) of Sub-section 3 of Section 143 of the Companies Act ,2013 ("the Act")

We have audited the internal financial controls over financial reporting of Pecos Hotels and Pubs Limited ("the Company") as of 31 March 2018 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

# **Management's Responsibility for Internal Financial Controls**

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI').

These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

# **Auditors' Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures

selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

# Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;

- (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and
- (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

# **Opinion**

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For Balakrishna &co., Chartered Accountants Firm Reg. No. 004835S

> CA Kumar Prasad B E Partner M No. 204844

Place: Bengaluru Date: 29.05.2018

# PECOS HOTELS AND PUBS LIMITED

Annual Report 2017-18

# **BALANCE SHEET AS AT MARCH 31, 2018**

Particulars		As at 31st March,	As at 31st March,
Particulars	Note	2018	2017
EQUITY AND LIABILITIES			
Shareholders' funds			
Share capital	1	1,30,98,750	1,30,98,750
Reserves and surplus	2	2,62,11,825	2,46,07,948
Non-current liabilities	_	2,02,11,023	2,10,07,310
Long-term borrowings	3	14,95,000	15,50,000
Current liabilities		1 1,00,000	10,00,000
Short-term borrowings	4	26,38,644	8,83,529
Trade payables			5,55,5=5
a)Micro and Small enterprises (refer Note 22.4)		_	_
b)Other parties		6,59,310	35,13,287
Other current liabilities	5	15,07,659	13,02,315
Short-term provisions	6	23,32,553	23,69,983
TOTAL		4,79,43,741	4,73,25,812
ASSETS			
Non-current assets			
Fixed assets	7		
Property, plant and equipment		57,25,839	36,11,028
Intangible assets		2,71,069	4,02,916
Capital work-in-progress		7,75,000	-
Non-current investments	8	55,00,000	55,00,000
Deferred tax assets (net)		9,95,714	8,39,142
Long-term loans and advances	9	64,35,292	75,87,000
Other non-current assets	10	96,85,281	76,32,914
Current assets			
Inventories	11	15,03,090	12,40,284
Trade receivables	12	19,77,622	39,879
Cash and cash equivalents	13	33,38,572	55,91,950
Short-term loans and advances	14	1,17,24,813	1,38,38,267
Other current assets	15	11,449	10,42,432
TOTAL		4,79,43,741	4,73,25,812
Accounting policies and other notes	22		

The accompanying notes are an integral part of these financial statements

As per our report of even date

For Balakrishna & Co., Chartered Accountants

Firm registration number: 004835S

For and on behalf of the Board of Directors

[CA Kumar Prasad B.E][COLLIN RICHARD TIMMS][OLINDA TIMMS]PartnerDirectorDirectorMembership Number: 204844DIN: 00523528DIN: 00523561

Bengaluru: 29th May,2018 [SHAILESH B.M.] [MALA PODDAR]
Chief financial officer Company Secretary

# STATEMENT OF PROFIT AND LOSS AS AT MARCH 31, 2018

Particulars	Note	As at 31st	As at 31st
Particulars	Note	March, 2018	March, 2017
REVENUE			
Revenue from operations	16	6,63,68,488	5,55,24,017
Other income	17	97,944	6,16,500
TOTAL REVENUE		6,64,66,432	5,61,40,517
EXPENSES			
Purchases of stock-in-trade		2,24,04,975	2,34,72,104
Changes in inventories	18	(2,62,806)	(5,45,247)
Employee benefits expense	19	1,83,82,716	86,46,631
Finance costs	20	4,050	205
Depreciation and amortisation expense	7	20,58,828	15,31,865
Other expenses	21	2,10,72,085	1,82,24,063
TOTAL EXPENSES		6,36,59,848	5,13,29,621
Profit / (Loss) before tax		28,06,584	48,10,896
Tax expense:			
Current tax expense for current year		13,36,449	16,17,000
Current tax expense relating to prior years		22,830	-
Deferred tax expense / (income)		(1,56,572)	(98,239)
PROFIT FOR THE YEAR		16,03,877	32,92,135
Earnings per share (of Rs.10 each)			
Basic		1.22	2.51
Diluted		1.22	2.51
Significant accounting policies and notes to accounts	22		
The accompanying notes are an integral part of these financial statements			

As per our report of even date

For and on behalf of the Board of Directors

For Balakrishna & Co., Chartered Accountants

Firm registration number: 004835S

[CA Kumar Prasad B.E][COLLIN RICHARD TIMMS][OLINDA TIMMS]PartnerDirectorDirectorMembership Number: 204844DIN: 00523528DIN: 00523561

[SHAILESH B.M.] [MALA PODDAR]
Bengaluru: 29th May,2018 Chief financial officer Company Secretary

## Cash Flow Statement for the year ended 31st March, 2018

	Particulars	As at 31st March, 2018	As at 31st March, 2017
Α	CASH FLOW FROM OPERATING ACTIVITIES:		
	Profit before tax	28,06,584	48,10,896
	Adjustments for:		
	Depreciation and amortisation expenses	20,58,828	15,31,865
	Interest income	(88,418)	(6,13,336)
	Interest expense	591	-
		19,71,001	9,18,529
	Cash Generated from operations before working capital changes	47,77,585	57,29,425
	Adjustments for:		
	(Increase)/decrease in inventories	(2,62,806)	(5,45,247)
	(Increase)/decrease in trade receivables	(19,37,743)	53,465
	(Increase)/decrease in short-term loans and advances	16,48,712	(1,06,28,634)
	(Increase)/decrease in other current assets	2,43,349	60,837
	(Increase)/decrease in long-term loans and advances	11,51,708	91,16,123
	(Increase)/decrease in other non-current assets	(20,52,367)	(57,98,176)
	Increase/(decrease) in trade payables	(28,53,977)	36,58,965
	Increase/(decrease) in other current liabilities	2,05,344	(4,53,859)
		(38,57,780)	(45,36,526)
	Cash generated from operations	9,19,805	11,92,899
	Taxes paid (net of refunds)	(9,31,967)	(32,22,999)
	Net cash generated from operating activities - [A]	(12,162)	(20,30,100)
В	CASH FLOW FROM INVESTING ACTIVITIES:		
	Purchase of tangible/intangible assets	(48,16,792)	(37,23,296)
	Investment in new outlets	-	(55,00,000)
	Interest received	8,76,052	6,29,450
	Net cash generated/(used in) from investing activities - [B]	(39,40,740)	(85,93,846)
С	CASH FLOW FROM FINANCING ACTIVITIES:		
۲	Borrowings repaid	17,00,115	(3,900)
	Interest paid	(591)	(3,300)
	Net cash used in financing activities - [C]	16,99,524	(3,900)
	· ·		
	Net increase/(decrease) in cash and cash equivalents - [A+B+C]	(22,53,378)	(1,06,27,846)
	Cash and cash equivalents at the beginning of the year	55,91,950	1,62,19,796
	Cash and cash equivalents at the end of the year	33,38,572	55,91,950
	Cash and cash equivalents comprise of:	46.40.060	0.24.425
	Cash on hand	16,40,863	8,31,135
	Balances with banks:	42.20.1-2	F 00
	In current accounts	12,20,153	5,33,259
	Term deposits with original maturity of less than three months	4,77,556	42,27,556
		33,38,572	55,91,950

As per our report of even date For Balakrishna & Co.,

For and on behalf of the Board of Directors

Chartered Accountants
Firm registration number: 004835S

[CA Kumar Prasad B.E][COLLIN RICHARD TIMMS][OLINDA TIMMS]PartnerDirectorDirectorMembership Number: 204844DIN: 00523528DIN: 00523561

[SHAILESH B.M.] [MALA PODDAR]
Bengaluru : 29th May, 2018 Chief financial officer Company Secretary

# **Significant Accounting Policies**

## 22.1. The Company and nature of its operations:

Pecos Hotels and Pubs Limited (hereinafter referred to as "Pecos" or "the company") is public limited company incorporated under erstwhile Companies act 1956 having its registered office located at No 34, Rest House Road, Bangalore -560 001. The company is into the business of running of hotels and pubs in Bangalore, Pune, Hyderabad and Nasik. The shares of the company are listed in Bombay stock exchange and registered share transfer agent is Link Intime India Private Limited.

# 22.2. Summary of significant accounting policies:

## a) Basis of preparation of financial statements

The financial statements have been prepared on the basis of a going concern assumption, on historical cost convention and on accrual method of accounting in accordance with the generally accepted accounting principles in India, Accounting Standards prescribed under Section 133 of the Companies Act, 2013 ('Act') read with Rule 7 of the Companies (Accounts) Rules, 2014, the provisions of the Act (to the extent notified) and guideline issued by SEBI, to the extent applicable and the provisions of the Companies Act, 2013 as adopted consistently by the Company. All assets and liabilities have been classified as current or noncurrent based on an assumption of 12 months operating cycle.

# b) Use of estimates

The preparation of the financial statements in conformity with GAAP requires the management to make estimates and assumptions that affect the reported balances of assets and liabilities and disclosures relating to contingent assets and liabilities as at the date of the financial statements and reported amounts of income and expenses during the period. Examples of such estimates include provisions for doubtful debts, future obligations under employee retirement benefit plans, income taxes, the useful lives and provision for impairment of fixed assets and intangible assets. Management believes that the estimates used in the preparation of financial statements are prudent and reasonable. Future results could differ from these estimates.

## c) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment, if any. Costs directly attributable to acquisition are capitalized until the property, plant and equipment are ready for use, as intended by the Management. The Company depreciates property, plant and equipment over their estimated useful lives using the written down value method. The estimated useful lives of assets are as follows:

Asset	Estimated useful life
Furniture and fixtures	8 years
Office equipment	5 years
Computers	3 years
Plant and machinery	15years
Electrical Fittings	10 years

Depreciation methods, useful lives and residual values are reviewed periodically, including at each financial year end. Subsequent expenditures relating to property, plant and equipment are capitalized only when it is probable that future economic benefits associated with these will flow to the Company and the cost of the item can be measured reliably. Repairs and maintenance costs are recognized in net profit in the Statement of Profit and Loss when incurred.

#### d) Intangible assets

Intangible assets are stated at acquisition cost, net of accumulated amortization and accumulated impairment losses, if any. Intangible assets are amortized on a straight-line basis over their useful lives as follows:

Goodwill	10 years
Software's	4 years

#### e) Inventories

Inventories are measured at the lower of cost and net realizable value. Cost of inventories comprises of all costs of purchase and other costs incurred in bringing the inventories to their present condition and location. Costs of materials are determined by the FIFO method.

#### f) Revenue recognition

The company primarily earns revenue from the sale of beer, food and beverages at the outlets. Revenue has been recognized on the following terms:

- i) Revenue from sale of beer, food and beverages is recognized upon sale of goods and rendering of services adjusted for discounts provided to the customers.
- ii) Interest income is recognized on a time proportion basis taking into account the amount outstanding and interest rate applicable.

#### g) Retirement and other benefits to employees

#### i) Provident fund

The company makes regular monthly contributions to the Provident Fund which is in the nature of defined contribution scheme and such paid/payable amounts are charged against revenue.

ii) Leave encashment / Compensated absences
As per policy of the Company, the Company does not allow any carry forward of accumulated leave balance to next financial year. Therefore no amount has been provided for in the books as at balance sheet date

#### h) Foreign currency transactions

Transactions in foreign currencies are recognized at the prevailing exchange rates on the transaction dates. Realized gains and losses on settlement of foreign currency transactions are recognized in the Statement of Profit and Loss. Foreign currency monetary assets and liabilities at the year-end are translated at the year-end exchange rates and the resultant exchange differences except those qualifying for hedge accounting are recognized in the Statement of Profit and Loss.

#### i) Accounting for taxes on income

- i) Provision for current tax is made, based on the tax payable under the Income Tax Act, 1961. Minimum Alternative Tax (MAT) credit, which is equal to the excess of MAT (calculated in accordance with provisions of Section 115JB of the Income tax Act, 1961) over normal income—tax is recognized as an asset by crediting the Statement of Profit and Loss only when and to the extent there is convincing evidence that the Company will be able to avail the said credit against normal tax payable during the period of ten succeeding assessment years.
- ii) Deferred tax on timing differences between taxable income and accounting income is accounted for, using the tax rates and the tax laws enacted or substantively enacted as on the balance sheet date. Deferred tax assets on unabsorbed tax losses and unabsorbed tax depreciation are recognized only when there is a virtual certainty of their realization. Other deferred tax assets are recognized only when there is a reasonable certainty of their realization

#### j) Impairment

The Management periodically assesses, using external and internal sources, whether there is an indication that an asset may be impaired. An impairment loss is recognized wherever the carrying value of an asset exceeds its recoverable amount. The recoverable amount is higher of the asset's net selling price and value in use, which means the present value of future cash flows expected to arise from the continuing use of the asset and its eventual disposal. An impairment loss for an asset is reversed if, and only if, the reversal can be related objectively to an event occurring after the impairment loss was recognized. The carrying amount of an asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognized for the asset in prior years.

#### k) Provisions and Contingent Liabilities

A provision is recognized when the Company has a Present obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. Where no reliable estimate can be made, a disclosure is made as contingent liability. A disclosure for a contingent liability is also made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. Contingent liabilities, if any are disclosed in the Notes.

#### 1) Earnings Per Share

Basic earnings per share are computed by dividing the net profit after tax by the weighted average number of equity shares outstanding during the period. Diluted earnings per share is computed by dividing the profit after tax by the weighted average number of equity shares considered for deriving basic earnings per share and also the weighted average number of equity shares that could have been issued upon conversion of all dilutive potential equity shares. The diluted potential equity shares are adjusted for the proceeds receivable had the shares been actually issued at fair value which is the average market value of the outstanding shares. Dilutive potential equity shares are deemed converted as of the beginning of the period, unless issued at a later date. Dilutive potential equity shares are determined independently for each period presented.

#### 22.3. Information on share capital:

All equity shares of the company belong to the same class, carrying equal rights and voting powers. There are no preferences attached to any shares.

a) Reconciliation of number of shares outstanding at the beginning of the year and at the end of the year is as follows:

Particulars	FY 2017-18	FY 2016-17
Equity shares at the beginning of the year	13,09,875	13,09,875
Add: Shares issued	-	-
Less: Shares bought back	-	-
Balance as at the end of the year	13,09,875	13,09,875

**b)** Following are the details of shares held by shareholders holding more than 5% of the aggregate shares in the Company:

Name of Shareholder	As at 31-Mar-2018		As at 31	-Mar-2017
	No. of shares	% of holding	No. of shares	% of holding
Fully paid-up equity shares of Rs. 10/- e	each:			
Collin Richard Timms	4,64,995	35.50%	4,64,995	35.50%
Olinda Timms	3,15,000	24.05%	3,15,000	24.05%
Delfin International Limited	70,875	5.41%	70,875	5.41%

- c) No shares are reserved for issue under options and contracts/commitments for the sale of shares / disinvestment
- **d)** There are no shares that were issued / allotted pursuant to contract without payment being received in cash or by way of bonus shares, and there are no shares bought back till the end of reporting period.
- e) There are no shares with calls unpaid / forfeited shares

**22.4.** Details relating to Micro, Small and Medium Enterprises, in accordance with the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act):

SI	Particulars	As at	As at
51	raruculars	31-Mar-2018	31-Mar-2017
(a)	Principal amount remaining unpaid to any supplier	-	-
(b)	Interest due thereon	-	-
(c)	Amount of interest paid by the Company in terms of Section 16 of the MSMED Act	-	-
(d)	Amount of payment made to supplier beyond the appointed day, during the year	-	-
(e)	Amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED Act	-	-
(f)	Amount of interest accrued and remaining unpaid as at end of the year	-	-
(g)	Amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues above are actually paid to the small enterprise, for the purpose of disallowance of a deductible expenditure under section 23 of the MSMED Act.	-	-

This disclosure is based on the information available with the Company regarding the status of registration of such vendors under the said Act, as per the intimation received from them on requests made by the Company. This information is provided by the Management and relied upon by the Auditors.

### 22.5. Deferred tax assets/liabilities (net):

Particulars	As at 31-Mar-2018	As at 31-Mar-2017
Deferred tax assets:		
Provision for bonus	73,338	-
Due to difference in WDV as per books and tax purposes	9,22,376	8,39,142
Net deferred tax asset / (liability)	9,95,714	8,39,142

#### 22.6. Capital commitments

There are no capital commitments pending to be executed as at the end of financial years 2016-17 and 2017-18.

#### 22.7. Contingent liabilities and commitments (to the extent not provided for):

	As at	As at
Particulars	31-Mar-2018	31-Mar-2017
Contingent liabilities being:		
a) Claims against the company not acknowledged as debt	-	-
b) Guarantees	-	-
c) Other money for which the company is contingently liable	-	-
Commitments being:		
a) Estimated amount of contracts remaining to be executed on capital account	-	-
b) Uncalled liability on shares and other investments partly paid	-	-
c) Other commitments	-	-

#### 22.8. Details of Purchased goods:

Particulars	Year ended	Year ended
	31-Mar-2018	31-Mar-2017
Beer	96,83,837	-
Food And other beverages	1,61,70,213	-
Total	2,58,54,050	-

## 22.9. Details of goods sold:

Particulars	Year ended	Year ended
	31-Mar-2018	31-Mar-2017
Beer	2,71,73,662	-
Food And other beverages	3,91,94,826	-
Total	6,63,68,488	-

#### **22.10.** Payments to auditors include:

Payments	Year ended	Year ended	
	31-Mar-2018	31-Mar-2017	
As Statutory Auditor	50,000	37,500	
For tax Audit	25,000	20,000	
Total	75,000	57,500	

#### 22.11. Expenditure in foreign currency: None

#### 22.12. Particulars of dividends remitted in foreign currencies to non-resident shareholders: None

#### 22.13. Earnings in foreign exchange: None

#### 22.14. Segment reporting

As the Company's business activities falls within a single primary business segment and a geographical segment, the disclosure requirements of Accounting Standard 17 "Segment Reporting" specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 are not applicable

#### 22.15. Related party disclosures:

- a. Names of related parties and nature of relationship:
  - i. Key Management Personnel (KMP):

Name of the Key Management	Nature of relationship
Personnel	
Collin Richard Timms	Chief Executive Officer
Olinda Timms	Director
Koilpillai Joseph Davaraj	Director
Nina Nayar	Director
Lloyd John Pereira	Director
Liam Norman Timms	Director
Shailesh B.M	Chief Financial Officer
Mala Poddar	Company Secretary

# ii. Enterprises in which Key Management Personnel exercises Significant influence:

Name of the Enterprise	Name of the Key
	Management Personnel
Delfin International Ltd	Collin Richard Timms
Commits Education Private Limited	Collin Richard Timms
GSK Enterprises Private Limited	Collin Richard Timms
Guardian Health Management	Collin Richard Timms
Private Limited	
C N Professional & Legal Services	Collin Richard Timms
Private Limited	
Guardian Medical Services Private	Collin Richard Timms
Limited	
Sol Aqua Nova Engineering	Collin Richard Timms
company Private Limited	
Spot City Transit Services Private	Collin Richard Timms
Limited	
Elcity Golf LLP	Collin Richard Timms
E-Mission Solutions Private Limited	Collin Richard Timms
Otco Infotech Limited Private	Collin Richard Timms
Limited	

## b. Transactions during the year:

Year er	
),000	-
5,000	_
0,000	-
0,000	-
2,000	7,20,000
2,000	7,20,000
,596	
0	0,596

c. Balances as at the year-end:

Particulars	As at	As at
	31-Mar-2018	31-Mar-2017
Payables:		
Unsecured Loan from Collin Richard Timms	35,88,600	15,88,600
77 77 77 77 77 77 77 77 77 77 77 77 77	7.45.000	6.00.000
Unsecured Loan from Delfin International Ltd	5,45,000	6,00,000

22.16. Earnings per share (EPS) for each share with face value of Rs.10 has been computed as under:

Particulars	As at	As at
	31-Mar-2018	31-Mar-2017
(a) Profit / (loss) for the year	16,03,877	32,92,135
(b) Weighted average no. of ordinary shares outstanding	13,09,875	13,09,875
(c) Effect of potential shares on ESOP / convertible securities	-	-
(d) Weighted average no. of shares to compute diluted EPS	13,09,875	13,09,875
(e) Earning per share on profit for the year:		
- Basic EPS [(a)/(b)]	1.22	2.51
- Diluted EPS [(a)/(d)]	1.22	2.51

22.17. All amounts are in Indian Rupees unless otherwise specified therein. The figures of previous year have been regrouped/reclassified, wherever necessary, to conform to the current year's classification. A firm of Chartered Accountants audited the figures of previous year other than Balakrishna & Co. As per our attached report of even date.

#### For Balakrishna & Co.,

For and on behalf of the Board of Directors

Chartered Accountants

Firm Registration Number: 004835S

[CA Kumar Prasad B.E]	[Collin Richard Timms]	[OlindaTimms]
Partner	Director	Director
Membership Number: 204844	DIN: 00523528	DIN: 00523561
	[Shailesh B.M]	[Mala Poddar]
	Chief Financial Officer	Company Secretary

Date: 29th May, 2018

Place: Bengaluru

	Particulars	As at 31st March, 2018	As at 31st March, 2017
1	SHARE CAPITAL		
	Authorised		
	20,00,000 equity shares of Rs.10/- each	2,00,00,000	2,00,00,000
	(Previous year: 20,00,000 equity shares of Rs.10/- each)		
		2,00,00,000	2,00,00,000
	Issued, subscribed and fully paid up		
	13,09,875 equity shares of Rs.10/- each	1,30,98,750	1,30,98,750
	(Previous year: 13,09,875 equity shares of Rs.10/- each)		
	TOTAL ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL	1,30,98,750	1,30,98,750
2	RESERVES AND SURPLUS		
	Securities premium account		
	Opening balance	1,69,28,340	1,69,28,340
	Add / (less) : Movements during the year:		. , ,
	Premium on shares issued during the year	-	-
	Closing balance	1,69,28,340	1,69,28,340
	Surplus / (Deficit) in Statement of Profit and Loss		
	Opening balance	76,79,608	43,87,473
	Add / (less) : Movements during the year:		
	Profit / (Loss) for the year	16,03,877	32,92,135
	Closing balance	92,83,485	76,79,608
	TOTAL RESERVES AND SURPLUS	2,62,11,825	2,46,07,948
3	LONG-TERM BORROWINGS		
	Loans from related parties		
	Unsecured	14,95,000	15,50,000
	TOTAL LONG-TERM BORROWINGS	14,95,000	15,50,000
4	SHORT-TERM BORROWINGS		
-	Loans repayable on demand - from banks		
	Unsecured	44	-
	Loans and advances from related parties:		
	Unsecured	26,38,600	8,83,529
	TOTAL SHORT-TERM BORROWINGS	26,38,644	8,83,529
5	OTHER CURRENT LIABILITIES		
١	Statutory remittances payable	3,59,296	11,06,944
	Employee benefits payable	8,98,633	20,200
	Accrued expenses	2,49,730	1,75,171
	TOTAL OF OTHER CURRENT LIABILITIES	15,07,659	13,02,315
		13,07,033	13,02,313
6	SHORT-TERM PROVISIONS		
	Provision - Others		
	Provision for tax	23,32,553	23,69,983
	TOTAL OF SHORT-TERM PROVISIONS	23,32,553	23,69,983

## PECOS HOTELS AND PUBS LIMITED Annual Report 2017-18

Notes to the financial statements for the year ended 31st March, 2018

#### 7 - FIXED ASSETS AS AT 31-MAR-2018

		Gross block /	Original cost			Accumulated depreciation				olock
Particulars	As at 31st March, 2017	Additions	Disposals / transfers	As at 31st March, 2018	As at 31st March, 2017	Charge for the year	Eliminated on disposal of assets	As at 31st March, 2018	As at 31st March, 2018	As at 31st March, 2017
PROPERTY, PLANT AND EQUIPMENT										
Computers	4,18,819	-	-	4,18,819	3,01,514	76,369		3,77,883	40,936	1,17,305
Plant and Equipment	2,32,854	-	-	2,32,854	1,89,772	18,886		2,08,658	24,196	43,082
Furniture and Fixtures	44,98,353	25,55,237	-	70,53,590	33,45,551	7,03,067		40,48,618	30,04,972	11,52,802
Vehicles	12,33,844	-	-	12,33,844	11,21,953	50,199		11,72,152	61,692	1,11,891
Office equipment	43,71,425	14,86,555	-	58,57,980	21,85,477	10,78,460		32,63,937	25,94,043	21,85,948
	1,07,55,295	40,41,792	-	1,47,97,087	71,44,267	19,26,981	-	90,71,248	57,25,839	36,11,028
INTANGIBLE ASSETS										
Goodwill	12,03,971	-	-	12,03,971	8,32,746	1,20,397		9,53,143	2,50,828	3,71,225
Computer software	45,800	-	-	45,800	14,109	11,450		25,559	20,241	31,691
	12,49,771	-	-	12,49,771	8,46,855	1,31,847	-	9,78,702	2,71,069	4,02,916
CAPITAL WORK IN PROGRESS	-	7,75,000		7,75,000	-	-	-	-	7,75,000	-
TOTAL FIXED ASSETS	1,20,05,066	48,16,792	•	1,68,21,858	79,91,122	20,58,828	-	1,00,49,950	67,71,908	40,13,944

#### **FIXED ASSETS AS AT 31-MAR-2017**

	Gross block / Original cost			Accumulated depreciation			Net b	olock		
Particulars	As at 31st March,	Additions	Disposals / transfers	As at 31st March,	As at 31st March,	Charge for the year	Eliminated on disposal of	As at 31st March,	As at 31st March,	As at 31st March,
	2016			2017	2016	•	assets	2017	2017	2016
PROPERTY, PLANT AND EQUIPMENT										
Computers	3,03,869	1,14,950	-	4,18,819	1,03,405	1,98,109	-	3,01,514	1,17,305	2,00,464
Plant and Equipment	1,91,274	41,580	-	2,32,854	1,67,951	21,821	-	1,89,772	43,082	23,323
Furniture and Fixtures	34,49,801	10,48,552	-	44,98,353	29,57,503	3,88,048	-	33,45,551	11,52,802	4,92,298
Vehicles	12,33,844	-	-	12,33,844	10,71,754	50,199	-	11,21,953	1,11,891	1,62,090
Office equipment	18,53,212	25,18,213	-	43,71,425	14,43,636	7,41,841	-	21,85,477	21,85,948	4,09,576
	70,32,000	37,23,295		1,07,55,295	57,44,249	14,00,018	-	71,44,267	36,11,028	12,87,751
INTANGIBLE ASSETS										
Goodwill	12,03,971	-	-	12,03,971	7,12,349	1,20,397	-	8,32,746	3,71,225	4,91,622
Computer software	45,800	-	-	45,800	2,659	11,450	-	14,109	31,691	43,141
	12,49,771		•	12,49,771	7,15,008	1,31,847	-	8,46,855	4,02,916	5,34,763
TOTAL FIXED ASSETS	82,81,771	37,23,295	-	1,20,05,066	64,59,257	15,31,865	-	79,91,122	40,13,944	18,22,514

	Particulars	As at 31st March,	As at 31st March,
_	NIONI CUIDDENIT INIVECTRAFAITC	2018	2017
8	NON-CURRENT INVESTMENTS	FF 00 000	FF 00 000
	Investment in 3Dots Hospitality LLP TOTAL OF NON-CURRENT INVESTMENTS	55,00,000 <b>55,00,000</b>	55,00,000 <b>55,00,000</b>
	TOTAL OF NON-CORRENT INVESTIMENTS	55,00,000	55,00,000
9	LONG-TERM LOANS AND ADVANCES		
	Security deposits		
	Unsecured, considered good	63,10,292	74,62,000
		63,10,292	74,62,000
	Loans and advances to related parties		
	Unsecured, considered good	1,25,000	1,25,000
		1,25,000	1,25,000
	TOTAL OF LONG-TERM LOANS AND ADVANCES	64,35,292	75,87,000
10	OTHER NON-CURRENT ASSETS		
	Legal expenses on IPO	9,17,367	13,76,053
	Pre-operative expenses of new outlets	87,67,914	62,56,861
	TOTAL OF OTHER NON-CURRENT ASSETS	96,85,281	76,32,914
11	INVENTORIES		
	Stock-in-trade	15,03,090	12,40,284
	TOTAL INVENTORIES	15,03,090	12,40,284
12	TRADE RECEIVABLES		
	Other Trade receivables		
	Unsecured, considered good	19,77,622	39,879
	TOTAL TRADE RECEIVABLES	19,77,622	39,879
13	CASH AND CASH EQUIVALENTS		
	Balances with banks	12,20,153	5,33,259
	Cash on hand	16,40,863	8,31,135
	Fixed deposits with banks	4,77,556	42,27,556
	TOTAL CASH AND CASH EQUIVALENTS	33,38,572	55,91,950
14	SHORT-TERM LOANS AND ADVANCES		
	Loans and advances to employees		
	Unsecured, considered good	7,16,275	8,96,475
	Prepaid expenses - Unsecured, considered good	89,979	-
	Advance Income Tax - Unsecured, considered good	7,53,259	12,18,001
	Advances to vendors	34,47,613	59,71,766
	Other advances	44,49,167	36,26,649
	Balances with government authorities - Unsecured, considered good	22,68,520	21,25,376
	TOTAL SHORT-TERM LOANS AND ADVANCES	1,17,24,813	1,38,38,267
15	OTHER CURRENT ASSETS		
	Interest accrued on deposits with banks	11,449	7,99,083
	Miscellaneous expenditure		2,43,349
	TOTAL OF OTHER CURRENT ASSETS	11,449	10,42,432

# PECOS HOTELS AND PUBS LIMITED Annual Report 2017-18

	Particulars	As at 31st March, 2018	As at 31st March, 2017
16	REVENUE FROM OPERATIONS		
	Sale of services :		
	Income from sale of food and beverages	6,63,68,488	5,55,24,017
	TOTAL REVENUE FROM OPERATIONS	6,63,68,488	5,55,24,017
17	OTHER INCOME		
	Interest income	88,418	6,13,336
	Other non-operating income (net of expenses directly attributable)	9,526	3,164
	TOTAL OTHER INCOME	97,944	6,16,500
18	CHANGES IN INVENTORIES		
	Inventories at the end of the year:		
	Stock-in-trade	15,03,090	12,40,284
	Inventories at the beginning of the year:		
	Stock-in-trade	12,40,284	6,95,037
	NET (INCREASE) / DECREASE	(2,62,806)	(5,45,247)
19	EMPLOYEE BENEFITS EXPENSE		
	Salaries and wages	1,57,48,938	63,07,653
	Directors' remuneration	2,40,000	6,10,000
	Contributions to provident and other funds	7,93,556	2,74,783
	Staff welfare expenses	16,00,222	14,54,195
	TOTAL EMPLOYEE BENEFITS EXPENSE	1,83,82,716	86,46,631
20	FINANCE COSTS		
	Interest expense on:		
	Borrowings	591	-
	Delayed / deferred payment of income tax	3,459	205
	TOTAL FINANCE COSTS	4,050	205

# PECOS HOTELS AND PUBS LIMITED Annual Report 2017-18

Particulars	As at 31st March,	As at 31st March,
Faiticulais	2018	2017
21 OTHER EXPENSES		
Bank charges	1,22,765	1,00,852
Power, fuel and water charges	29,73,614	20,30,943
Rent including lease rentals	69,73,287	67,72,066
Repairs and maintenance - Office	3,40,401	77,523
Repairs and maintenance - Machinery	34,392	72,679
Repairs and maintenance - Others	26,59,930	13,10,455
Registrations, rates and taxes	8,17,816	3,80,724
Communication	2,92,151	1,94,958
Travelling and conveyance	6,72,108	6,21,306
Printing and stationery	3,23,705	1,76,114
Housekeeping and security	3,68,975	4,47,807
Commission and discounts	43,960	1,13,824
Business promotion (including Advertisement)	5,16,898	6,98,377
Legal and professional	17,97,883	28,89,676
Payments to auditors		
i) For statutory audit	50,000	37,500
ii) For tax audit	25,000	20,000
Amortisation of legal expenses on Initial public offer	4,58,686	4,58,685
Amortisation of pre-operative expenses of new outlets	20,70,117	15,64,215
Miscellaneous expenses	5,30,397	2,56,359
TOTAL OTHER EXPENSES	2,10,72,085	1,82,24,063

#### PECOS HOTELS AND PUBS LIMITED

(CIN: L55101KA2005PLC035603) Regd. Office: #34,Rest House Road, Bangalore 560001

Tel: ((080) 25580971, Fax: (080) 41464692

E mail ID: <a href="mailto:pecoshotels@gmail.com">pecoshotels@gmail.com</a>, website: <a href="mailto:www.pecospub.com">www.pecospub.com</a>

## Form MGT-11 PROXY FORM

[Pursuant to section 105(6) of the Companies Act, 2013 and Rule 19(3) of the Companies (Management and Administration) Rules, 2014]

Nar	ne of the Member(s):
Reg	gistered Address:
	nail ID:
	io No. / Client ID: DP ID No.:
	We being the members of Shares of Pecos Hotels and Pubs Limited, eby appoint
	Name: E mail ID:
	Name: E mail ID:
	Name: E mail ID:
	Signature:

as my/our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the Thirteenth Annual General Meeting of the Company to be held on Monday, September  $24^{th}$ , 2018 at 11:00 A. M. at #139,  $2^{nd}$  Floor, Guardian House (Gurumurthy Bhavan) Infantry Road, Bengaluru – 560001 and at any adjournment thereof in respect of such resolutions as are indicated below:

Sr. No.	Resolution	,	Vote
		For	Against
	To receive, consider and adopt the Audited Financial		
	Statements of the Company for the Financial Year ended		
	March 31, 2017 together with the reports of the Board of Directors and the Auditors thereon. (Ordinary		
1	Resolution)		
	To appoint a Director in place of Mr. Liam Timms		
	(DIN: 06453032), who retires by rotation and, being		
	eligible, offers himself for re-appointment.(Ordinary		
2	Resolution)		
	Ratification of appointment of Auditors M/s. Balakrishna		
	Consulting LLP and Co., Chartered Accountants (Firm Regn. No. 004610S) as an Auditors of the Company to		
	hold office from the conclusion of this Annual General		
	Meeting till the conclusion of the next Annual General		
3	Meeting of the Company(Ordinary Resolution)		
	To Appoint Mr. Jimmy Kuruvila as an Executive Director		
	of the company for 5 years from the conclusion of this annual General Meeting 2018 till the conclusion of		
	the(2023) Annual General Meeting of the Company,		
	subject to ratification of his appointment by the		
	shareholders in every Annual General Meeting (Ordinary		
4	Resolution)		
	Examination of the recommendation of the Board of		
	Directors as to the declaration of a Final Dividend of 0.40 paise per share of Rs. 10each fully paid up for the year		
	ended March 2018(Ordinary Resolution)		
5			

Signed this Day of	2018	Affix Revenue Stamp
Signature of shareholder	Signature of Proxyho	older(s)

#### **NOTE:**

This form in order to be effective should be duly completed and deposited at the Corporate Office of the Company at 139, Guardian House,  $2^{nd}$  Floor, Infantry Road, Bengaluru – 560001 not less than 48 hours before the commencement of the Meeting.

### PECOS HOTELS AND PUBS LIMITED

(CIN: L55101KA2005PLC035603) Regd. Office: #34,Rest House Road,

Regd. Office: #34,Rest House Road, Bengaluru - 560001

Tel: (080) 25580971, Fax: (080) 41464692

E mail ID: <a href="mailto:pecoshotels@gmail.com">pecoshotels@gmail.com</a>, website: <a href="mailto:www.pecospub.com">www.pecospub.com</a>

#### **ATTENDANCE SLIP**

I he on situ	Folio No DP ID No hereby record my presence at the 13 <sup>th</sup> Annual Gener on 24 <sup>th</sup> day of September, 2018 at 11:00 A.M. at the situated at 139, 2 <sup>nd</sup> Floor, Guardian House (Gurumurt - 560001 India.	al Meeting of the Company to be held ne Corporate Office of the Company
Na	Name of the Shareholder:	
Name of the Proxy:		
Signature of Proxy/ Member:		
	<ol> <li>Only members/ Proxy holder can attend the meeting.</li> <li>Member/ Proxy holder should bring his/ her or reference at the Meeting.</li> </ol>	8

**Note:** Members are requested to bring their copies of Annual Report to the Meeting.

## PECOS HOTELS AND PUBS LTD

Registered Address #34, Rest House Road,

#34, Rest House Road Bangalore 560001 **Corporate Office** 

No.139, 2nd Floor Guardian House (Gurumurthy Bhavan) Infantry Road, Bangalore - 560001

Website: www.pecospub.com

Tel : 080 2558 0971

**Email**: pecoshotels@gmail.com